

# Price Guide

## 2022

March Edition



**aena**

Aeropuerto Internacional  
Región de Murcia

*This guide is issued exclusively for informative purposes, with the objective of providing information as regards the charges applied on Región of Murcia International Airport.*

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## 1. INTRODUCTION

In the Order FOM 1252/2003, of May 21, the Ministry of Public Works authorized the construction of the Region de Murcia Airport, declared it of general interest for the State and determined the way to manage its services.

By March 18, 2004, the Governing Council, agreed the declaration of the Region de Murcia Airport of regional interest.

The Autonomous Community of the Region de Murcia is the owner of the aforementioned Airport, and is therefore the body awarding the concession contract for its management, operation, and maintenance, procedure carried out through the Department of Development and Infrastructure.

AENA SOCIEDAD CONCESIONARIA DEL AEROPUERTO INTERNACIONAL DE LA REGIÓN DE MURCIA, S.M.E., S.A awarded the concession and the contract between the Region of Murcia and the aforementioned company took place on February 24, 2018, with a term of 25 years.

This Guide includes the concepts and amounts of aeronautical prices proposed by AENA SOCIEDAD CONCESIONARIA DEL AEROPUERTO INTERNACIONAL DE LA REGIÓN DE MURCIA, S.M.E., S.A, which were approved by the Department of Development and Infrastructure of the Region of Murcia dated 07 March 2022, as well as the concepts and amounts corresponding to commercial services and additional airport services approved by its Board of Directors.

## 2. AERONAUTICAL PRICES

Rates are shown without indirect taxes unless otherwise indicated.

### 2.1 LANDING

#### Definition:

Use of the runways by an aircraft and the rendering of the services needed for such use, different from ground handling to aircraft, passengers, and goods as well as aerodrome services provided by the airport operator.

#### Taxpayer:

Airlines, legal entities or persons receiving the above mentioned services.

#### Rates:

It is determined according to the maximum takeoff weight (MTOW), and varies depending on the type, class of flight, and the noise level of the aircraft.

Landing prices are shown in the following table:

Landing Prices (€ per ton or part)	Fligth type	Rate
	E.E.A	4,112381
	Intenational	4,112381
	Out of operational service time	29,698230
	Training and school flights	4,246338

(\*) Additionally, for undertaking maneuvers, approach operations or landing simulation, the total amount to be paid will be the result of adding to the above mentioned rates the result of the application of the following multiply coefficients for each 90 minutes or period, independently of the number of operations, to the previous rates.

SECTIONS OF WEIGHTS (Kg weigth)		Multiply Coefficients for each 90 minutes or part
From	To	
1	4.999	2
5.000	40.000	6
40.001	100.000	5
100.001	250.000	4
250.001	300.000	3
300.001		2

## 2.2 AERODROME SERVICE AND METEOROLOGICAL SERVICES

### Definition:

Aerodrome service and Meteorological services prices include the following aeronautical services:

- CNS - Communication, Navigation and Security
- ATS - Aerodrome Service
- AIS - Aeronautical Information Service
- Meteorological Services

### Taxpayer:

Airlines, legal entities or persons receiving the above mentioned services.

### Rates:

Aerodrome service prices are shown in the following table:

Aerodrome Services Prices (€ per ton or part)	Fligth type	Rate
	E.E.A	5,098855
	Intenational	5,098855
	Out of operational service time	12,746210
	Training and school flights	5,863684

The amount to be paid for meteorological service will be 0,176022 euros per ton.

## 2.3 AIRCRAFT PARKING

### Definition

The use of the authorized aircraft parking zones in the airport.

This rate will not be applied when the aircraft is at an air bridge position or in a hangar. Parking time will be considered as the time in block time.

This rate will not be applied between 00:00 and 6:00, local time.

### Taxpayer

Airlines companies, administrations, organizations, and individuals whose aircrafts are parked.

### Rates

The following rates will be applied by day of parking or period of time higher than two hours, according to aircraft weight:

MTOW Aircraft up to 10 tonnes			MTOW Aircraft over 10 tonnes
0-1,5 Tm	1,5-2,7 Tm	2,7-10 Tm	
16,15 €	21,53 €	23,68 €	0,966985 €/ton
			Minimum charge: 23,68 €

Monthly tickets:

Monthly tickets (for clients with contracts signed with the airport)			
MTOW Aircraft up to 10 tonnes			MTOW Aircraft over 10 tonnes
0-1,5 Tm	1,5-2,7 Tm	2,7-10 Tm	
80,78 €	134,64 €	224,41 €	0,806305 €/ton*MTOW*30
€/mes			€/month

Monthly tickets (for clients without contracts signed with the airport)			
MTOW Aircraft up to 10 tonnes			MTOW Aircraft over 10 tonnes
0-1,5 Tm	1,5-2,7 Tm	2,7-10 Tm	
121,19 €	224,41 €	359,03 €	1,202765 €/ton*MTOW*30
€/mes			€/month

## 2.4 PASSENGERS

### Definition

The passenger charge applies for the provision of airport facilities not accessible to visitors in terminals, aprons and runways, in order to make effective the contract of air carriage.

### Taxpayer

Airline companies, administrations, organizations and individuals carrying passengers who board at the airport, regardless of subsequent intermediate stages that the flight may perform and of its destination.

The amount of this charge may be passed on to passengers on the ticket in a disaggregated way or not containing the price of the ticket.

### Rates

Rates are shown in the following table:

Passengers Prices (€ per departing passenger)	Fligth type	Rate
	E.E.A	3,50
	Intenational	5,25



## 2.5 PRMs

### Definition

PRMs charge is applied for services that allow general mobility of passengers and necessary assistance to persons with reduced mobility (PRMs) to enable them to move from a point of arrival at the airport until the aircraft, or from there to an exit point, including boarding and disembarking.

### Taxpayer

Airline companies, administrations, organizations and individuals carrying passengers who board at the airport, regardless of subsequent intermediate stages that the flight may perform and of its destination.

### Rates

Rates are shown in the following table:

PRMs Prices (€ per departing passenger)	Flight type	Rate
	E.E.A	0,69
	International	0,69

## 2.6 AIRPORT SECURITY CHARGE

### Definition

Airport security charge applies for baggage inspection and passenger control services as well as for the facilities and equipment required for the provision of control and surveillance services at aircraft movement areas, free access areas, controlled access zones and security restricted areas around the airport area.

### Taxpayer

Airline companies, administrations, organizations and individuals carrying passengers who board at the airport, regardless of subsequent intermediate stages that the flight may perform and of its destination.

### Rates

Rates are shown in the following table:

Security Prices (€ per departing passenger)	Flight type	Rate
	E.E.A	3,27
	International	3,27

## 2.7 FUEL AND LUBRICANT

### Definition

Use of the airport property to provide ground assistance services.

### Taxpayer

Product suppliers.

### Rates

Fuel and Lubricant Prices	Unit	Rate
Kerosena	EUR / Litre	0,003652
Aviation gasoline	EUR / Litre	0,006213
Lubricants	EUR / Litre	0,006213

Prices for surface use for storage and distribution	Unit	Rate
	EUR / m <sup>2</sup>	0,170000

## 2.8 USE OF INFRASTRUCTURES FOR PROVIDE GROUND HANDLING SERVICES

### Definition

Use of the airport property to provide ground assistance services.

### Taxpayer

Persons authorized to perform ground handling services in their own aircrafts or in third parties' ones are required to pay.

### Rates

Assistance to Aircraft	Type of aircraft	Rate
Ramp services		
a) Ramp services		
a.1. Baggage handling services (Service group 3)	EUR / MTOW between 56 and 71 metric tons	68,40
a.2. Ramp handling services (Service group 5)	EUR / MTOW between 56 and 71 metric tons	21,73
b) Cleaning of the aircraft and aircraft services (Service group 6)	EUR / MTOW between 56 and 71 metric tons	11,93
c) Services for the removal of snow and ice and the de-icing from the aircraft. (Part of group 6.b.)	EUR / MTOW between 56 and 71 metric tons	3,23
d) Maintenance services assistance in line (Service group 8)	EUR / MTOW between 56 and 71 metric tons	3,23

The MTOW must be as contained in the Certificate of Airworthiness or the flight manual of the aircraft or any other equivalent official document. When the MTOW of the aircraft is not between 56 and 71 metric tons the following coefficients will be applied to the above amounts depending on the weight range in which the aircraft is included:

MTOW	Coefficient
Aircraft between 0 and less than 16 Tons	13,16%
Aircraft between 16 and less than 22 Tons	17,51%
Aircraft between 22 and less than 38 Tons	28,04%
Aircraft between 38 and less than 56 Tons	77,88%
Aircraft between 56 and less than 72 Tons	100%
Aircraft between 72 and less than 86 Tons	120,33%
Aircraft between 86 and less than 121 Tons	135,30%
Aircraft between 121 and less than 164 Tons	150,28%
Aircraft between 164 and less than 191 Tons	179,37%
Aircraft between 191 and less than 231 Tons	202,50%
Aircraft between 231 and less than 300 Tons	264,81%
Aircraft over 300 Tons	314,64%

## 2.9 CATERING SERVICES ASSISTANCE

### Definition

Use of the airport property to provide catering services assistance.

### Taxpayer

Persons authorized to perform catering services assistance in their own aircrafts or in third parties' ones are required to pay.

### Rates

Rates per aircraft which MTOW is between 56 and 71 tons of weight or part thereof are the following:

Catering services	Type of aircraft	Rate
e) Catering services assistance (Service group 11)		
E.E.A	EUR / MTOW between 56 and 71 metric tons	9,80
Intenational	EUR / MTOW between 56 and 71 metric tons	16,33

The MTOW must be as contained in the Certificate of Airworthiness or the flight manual of the aircraft or any other equivalent official document. When the MTOW of the aircraft is not between 56 and 71 metric tons the following coefficients will be applied to the above amounts depending on the weight range in which the aircraft is included:

MTOW	Coefficient
Aircraft between 0 and less than 16 Tons	13,16%
Aircraft between 16 and less than 22 Tons	17,51%
Aircraft between 22 and less than 38 Tons	28,04%
Aircraft between 38 and less than 56 Tons	77,88%
Aircraft between 56 and less than 72 Tons	100%
Aircraft between 72 and less than 86 Tons	120,33%
Aircraft between 86 and less than 121 Tons	135,30%
Aircraft between 121 and less than 164 Tons	150,28%
Aircraft between 164 and less than 191 Tons	179,37%
Aircraft between 191 and less than 231 Tons	202,50%
Aircraft between 231 and less than 300 Tons	264,81%
Aircraft over 300 Tons	314,64%

## 2.10 ASSISTANCE TO PASSENGERS

### Definition

Use of the airport property to provide assistance to passenger services.

### Taxpayer

Persons authorized to perform catering services assistance in their own aircrafts or in third parties' ones are required to pay.

### Rates

Rates are shown in the following table:

Assistance to Passengers	Unit	Rate
Ground assistance services to passengers (Service group 2)	Euros per departing passenger	0,0475

## 2.11 FIRE FIGHTING SERVICES

### Definition

Presence of firefighting service, with their crew and equipment, at the request of airlines as well as for the cleaning of the aircraft parking apron for fuel spill while the supplying of the aircraft, or by expansion and spillage of fuel in the tanks, or for any other reason.

### Taxpayer

Airlines receiving the service.

### Rates

Presence of firefighting service	Unit	Rate
Presence of firefighting service (SEI)	Euros per service	144,82 + the amount of the product used

### 3. OTHER AIRPORT SERVICES

Rates under this section do not include indirect taxes unless otherwise stated.

#### 3.1 CHECK-IN DESKS

##### Definition

Use of weighing conveyor, with rear-mounted belt without weighing conveyor, and without belt.

Rates for contracted desks for annual periods:

AIRPORT	WITH WEIGHING CONVEYOR	WITH REAR-MOUNTED BELT WITHOUT WEIGHING CONVEYOR	WITHOUT BELT
Region de Murcia International Airport	1.300,26	162,78	14,45

€/month/desk

For season concessions (between 5-7 month periods) rates for check in desks will be the ones for the use of desks for annual periods plus an increase of 25%.

Exceptionally, the use of desks may be authorized for periods of one month and the rate to apply will be the amount established for the use of desks for annual periods increased by 50%.

In case of shortage of desks, the airport authority may revoke the annual term of rent when for two months the monthly occupancy is less than 25% of the airport's operating hours.

For check-in desks, within the space availability and at the discretion of the airport, which can be rented per hour or fraction, the longest time of the following times shall be considered as use time of the desk:

- Allocation time, meaning time that the lessee has reserved.
- Effective period of time of occupation.

For the purpose of computing the time of use, will be considered which occurs before, the scheduled time or the actual start of occupation. As the end of the period of use, will be considered which occurs after, the scheduled time or the actual start of occupation.

Minimum period counted will be one hour.

Euros	1 <sup>st</sup> HOUR OR PART THEREOF	ADDITIONAL PERIODS OF 15 MINUTES
With weighing conveyor	16,08	4,02
With rear-mounted belt, without weighing conveyor	9,36	2,34

The allocation of desks in any of the above ways of use shall be provided by the airport authority in terms of the operational capacity of the airport.

The lessee shall be responsible for any other expenditure for consumption, services or supplies resulting from this lease, which are provided by the airport, directly or indirectly.

## 3.2 PASSENGER SELF-SERVICE CHECK- IN MACHINES

### Rates

#### 3.2.1. Airlines' and Handling agents' self-service check in machines

Authorization for the installation and operation of self-service check-in devices owned by airlines or handling agents that provide third passenger with assistance services. This authorization will not apply when the airport installs self-service check-in machines owned by Aena.

AIRPORT	€ / month / kiosk
Region de Murcia International Airport	153,28

If the company requires space for an additional machine within the same zone, the rate per machine will increase by 10% successively. Machines are in the same zone if they are separated by a distance fewer than 10 meters.

#### 3.2.2. Machines owned by Aena

Rent for shared use of check-in machines, owned by Aena assigned to airlines or handling agents that are authorized to provide third passenger with assistance services.

##### 3.2.2.1. Machines for customer use only: The devices are assigned to the sole and exclusive exploitation by a single client without any possibility of giving other customers access.

SOLE AGENT KIOSK	€ / month / kiosk
Kiosk with boarding pass printer	1.806,82
Kiosk with boarding pass printer and bag tag printer	1.867,12

##### 3.2.2.2. Machines for shared use by multiple clients: The devices are assigned to the use of one or more clients. In this case one of two following ways can be used.

- One or more clients are assigned to operate a particular machine:

COMMON USE KIOSK	€ / month / kiosk	€ / printing / month / kiosk
For all type of kiosks	380,03	0,27

charge per authorized user

- Customers operate a set of machines determined by the airport for the widespread use of passengers:

COMMON USE KIOSK	€ / printing / month / kiosk
For all type of kiosks	0,46

charge per authorized user

### 3.3 ACCESS OF VEHICLES TO RESTRICTED AREAS

#### **Definition**

It includes the use and access of vehicles to load/unload restricted area, apron area, movement area and, in general, to the access restricted to public use.

#### **Taxpayer**

User or authorized people. Concessionaires or contractors that need to have access to those restricted area are exempt from this rates as a result of its contractual obligations with Aena Sociedad Concesionaria del Aeropuerto Internacional de la Región de Murcia, S.M.E., S.A.U.

#### **Rates**

	€ / vehicle
Season Ticket (Annual)	1.465,05
Season Ticket (Monthly)	135,63
Access Fee Per Vehicle (Single access)	11,80

### 3.4 WITHDRAWAL OF VEHICLES FOR SECURITY REASONS

#### **Definition:**

Use of the withdrawal of vehicles services for security reasons, provided by Aena directly or indirectly.

#### **Rates:**

	€ / Service
Per vehicle withdrawn	50,00
Per day	Maximum per day rate in force for parking

### 3.5 SECURITY CARDS

#### Definition:

It includes security cards and any other credentials issued for non-occasional access of persons to restricted areas of the airports directly or indirectly provided by the airport.

#### Rates:

- **Driving license in Apron (PCP)**

- Exam duties for such license: 13,08 Euros.
- Emission, renewal and duplicate: 4,75 Euros.

People not subject to payment of the service:

- Aena staff.
- The staff at the service of the State, autonomous communities or municipality where the airport is located.

- **Security cards issue** to identify people in the airport. The card includes the clamping device (pin, ribbon or other accessories)

Issuance and renewal of cards	9,96
Duplicates	17,40
Issuance of provisional cards	7,30

€ per card

People not subject to payment of the service:

- Aena staff.
- The staff at the service of the State, autonomous communities or municipality where the airport is located.
- People, both visitors and workers, which must be accompanied by certified personnel of the airport.
- In the case of temporary cards per day, the diplomatic staff or consul, who due to their duties, needs access to the security restricted area.

In case of loss or deterioration, all staff must be subject.



## 4. REAL ESTATE

### 4.1 OFFICES AND PREMISES

**Definition:** Use of offices and premises of preferential or non-preferential nature

**Rates:** For contracts with a term equal or longer than six months. For contracts less than six months' term, rates will be increased by 25%. The minimum contractual period is one month.

AIRPORT	PREFERENTIAL OFFICES	NON-PREFERENTIAL OFFICES
Región de Murcia International Airport	16,24	11,14

€/month/m<sup>4</sup>

### 4.2 COMMERCIAL DESKS

**Definition:** Use of commercial desks different from the check-in ones.

**Rates:** For contracts with a term equal or longer than six months. For contracts less than six months' term, rates will be increased by 25%. The minimum contractual period is one month.

AIRPORT	COMMERCIAL DESKS
Región de Murcia International Airport	19,99

€/month/m<sup>2</sup>

Exceptionally for commercial desks contracted per hours the following prices will be apply:

AIRPORT	Up to 2 hours	Additional hour or part thereof
Región de Murcia International Airport	1,88	1,46

euros/m<sup>2</sup>/hour

## 4.3 SURFACES

### 4.3.1 Non paved surfaces

**Definition:** Non paved surfaces are considered as such lands, developed or not, that does not have paved infrastructure with slabs, asphalt spraying or similar material, and whose preferred use is the installation of removable modules. Build is not allowed.

**Rates.** For contracts of period equal or higher than six months. For less than six months' period contracts, rates will be increased by 25%. The minimum contractual period is one month.

Airport	NON PAVED SURFACES
Region de Murcia International Airport	0,56

€/m<sup>2</sup>/month

Additionally, in case non paved surfaces fully or partially place over them temporarily removable facilities, the resultant amount of applying the above rates will be increased by the amount obtained by multiplying the total area by the 25% of the rates above.

### 4.3.2 Paved surfaces

**Definition:** Paved surfaces are considered as such lands, developed or not, that are not buildable to the airport whose primary feature or value consists in the provision of paved infrastructure with slabs, asphalt spraying or similar material, and whose preferred use is parking general vehicles, stairs, forks and other tools for handling or installing removable modules of miscellaneous uses.

**Rates.** For contracts of period equal or higher than six months. For less than six months period contracts, rates will be increased by 25%. The minimum contractual period is one month.

AIRPORT	PAVED SURFACES
Region de Murcia International Airport	0,73

€/month/m<sup>2</sup>

Additionally, in case paved surfaces fully or partially place over them temporarily removable facilities, the resultant amount of applying the above rates will be increased by the amount obtained by multiplying the total area by the 25% of the rates above.

## 4.4 GENERAL & SPECIAL STORES

**Definition:** Use of surfaces or premises designed for general storage, premises for special storage.

Special store means a place equipped with cold storage or conservation, enclosed structure or any other device or complementary facilities which mean an additional investment.

**Rates.** For contracts of period equal or higher than six months. For less than six months period contracts, rates will be increased by 25%. The minimum contractual period is one month.

AIRPORT	GENERAL STORE		SPECIAL STORES
	1 <sup>st</sup>	2 <sup>nd</sup>	
Region de Murcia International Airport	4,03	3,55	16,29

€/month/m<sup>2</sup>

#### 4.5 AIRCRAFT HOUSING

**Definition:** Use of hangars to house authorized aircraft.

#### **Rates**

PERIODS LOWER THAN ONE MONTH	MINIMUM PER AIRCRAFT
0,38	13,89

€/day/m<sup>2</sup> aircraft silhouette surface

€/day

For periods over one month, please ask for the charge available.

## 5. PRICES FOR COMMERCIAL SERVICES

Rates under this section do not include indirect taxes unless otherwise stated.

### 5.1 CAR PARK

#### Definition

Use of car park areas in the airport operated directly by Aena

**Rates:** Available at each airport website. They may be checked at [www.aena.es](http://www.aena.es)

### 5.2 NON-DELIMITED AREAS AND LOUNGES

**Definition:** For any lounges prices will be applied according to its size, equipment and location in three different types:

- ✦ Type 1: Lounge with stage, conference table, rear, integrated projection. Cinema or auditorium configuration.
- ✦ Type 2: Modular meeting lounge, without different heights and multifunctional character.
- ✦ Type 3: Small lounge with a meeting table and a maximum capacity of 15 people.

	TYPE 1	TYPE 2	TYPE 3
2 HOURS	299,00 €	253,00 €	170,00 €
ADDITIONAL HOUR	73,00 €	56,00 €	44,00 €
DAY	664,00 €	531,00 €	391,00 €

### 5.3 SURVEYS

**Definition:** Use of the airport property and its facilities to carry out surveys.

#### Rates

Region de Murcia International Airport	
Surveys	Euros
Person/time/day (airside)	309,00 €
Person/time/day (landside)	185,40 €
Airlines and airport operators	50% discount
Collaborative projects with shared results and being of the interest for the airport	100% discount

## 5.4 CINEMATOGRAPHIC FILMING AND RECORDING, ADVERTISING & PHOTOGRAPHIC INTERVIEWS

### Definition

Use of certain areas of an airport to film, record or to make advertising interviews and photographs. When these activities involve the use of other services, supplies or consumptions, they will be additionally invoiced.

### Rates:

Region de Murcia International Airport	
Cinematographic filming and recording	Euros
Filming (up to 2 hours)	1.644,40 €
Additional hour	785,10 €
Photo reports (up to 2 horas)	392,50 €
Additional hour	185,65 €
Recordings for the purpose of releasing operational processes at the Airport, internal communication, communication with the press, made by Airlines or Commercial Operators with mention to the airport	100% discount
Recordings for communication and promotion of new routes at the Airport without direct price promotion and mentioning the Airport	100% discount
Campaign to promote routes together with the Airport and in which both airlines, destinations and the Airport are promoted. Without price or product communication. Subject to approval of the design of the action	100% discount
Commercial promotion oriented to the sale of the products (usually route) of the Airline mentioning the Airport and the destination. Subject to approval of the design of the action by the Airport.	50% discount
Projects of joint collaboration with the Airport by third parties (operators or not in the Airport) with mention of the participation of the Airport in an active way	50% discount
Filming and reports at runway or apron	300 % surcharge

## 5.6 OTHER USES OF THE AIRPORT

### Definition

Use of the airport property and its outdoor facilities, for non-aeronautical trials, shows, and exhibitions, and other uses different from those specified in the above mentioned rates.

### Rates

General	Installation of Equipment
246,772219	148,072119

€ hectare/day or part thereof

€/ month for each gadget up to 4 m<sup>2</sup>

## 5.7 SUPPLIES AND OTHER SERVICES

### Definition

It includes supplies, services, materials and products including security cards and any other credentials issued for non-occasional access of persons to restricted areas of the airports directly or indirectly provided by the airport, and the use of the airport property in the facilities and equipment needed to provide them.

### Rates

- **Supplies measured by meter** the rate unit will be calculated dividing the amount of the periodic invoice from the service supplier by the number of units consumed, applying an increase of 12.5% for the use of the airport property.
- **Rest of the supplies provided by the airport**, the rate unit will be calculated dividing the total amount of the service cost by the square meters of the airport surface affected by such service, applying an increase of 12.5% for the use of the airport property.
- **Services, materials and products provided by the airport**, they will be invoiced for the real amount of their cost, increasing a 12.5% for the use of airport property.
- **Service of management of urban solid waste:** It includes the collection and transport to the Transfer Station, storage, separation in Sorting Plant and later transport to end operators of the waste for their recovery or energetic use. Those that produce urban solid waste by developing its activity at the airport are required to pay for this service.
  - Basic rate due to the space occupied, applicable to all renting companies, depending on the space contracted at the airport:  $0,1125 \times n^{\circ}$  of  $m^2$  rented per month.
  - Additional rate, applicable to the receivers of the service that generate urban solid waste over 20 Tm annually, on a percentage of separation basis.

Percentage of waste segregation	€ per ton
0 – 5 %	31,05 €
>5 – 10 %	20,70 €
>10 – 15 %	15,53 €
>15 – 20 %	10,35 €
>20 %	5,18 €

## 5.8 TELECOMMUNICATIONS

### Definition

Provision of connecting lines and interconnection systems, communications equipment rental, video signal connecting lines and other services requested by the user.

### Rates

#### 5.8.1 Provision of connecting lines and interconnection systems

##### VOICE BASIC SERVICE

PRODUCT/SERVICE	FEE (€)
Analogical connection (provider)	193,28
Analogical connection (Aena)	232,79
Digital connection (Aena)	232,79
Connection DECT phone Aena	170,32
IP connection (Aena)	232,79
IP/WIFI wireless connection Aena	232,79
FTTH connection (provider)	193,28
Use of Aena's telephonic pairs <sup>(1)</sup>	25,47
Use of Aena's analogical/digital switchboard	32,50
Use of FTTH (Fiber to the home)	33,00
Connection to Aena's switchboard (VoIP) (€/month)	28,13
Connection to Aena's switchboard (VoIP/WIFI) (€/month)	20,92
Trunking service connection	139,73
Trunking terminal configuration	139,73
Trunking service use: basic: voice+data (€/month)	21,69
Trunking service use advanced: voice+data+phone services (€/month)	33,90
Consumptions	Provider charges

(1) Terminal fee will not be applied for contracts in force on 2003, January, 1st

##### DATA BASIC SERVICE

PRODUCT/SERVICE	FEE (€)
Telephone pair	103,63
Use of point to point line through low speed copper	32,50 Monthly
Fibre pair	103,63 Per transition
Use of point to point line through monomode/multimode optics fibre (per pair)	155,70 Km/month
Local network: join connection to multiservice network	103,63
Local network: use of digital connection line to Aena's multiservice network (10/100 Mbps)	49,20 Monthly
Television: join TV signal reception through RMS	219,62
Use of TV signal line through RMS	32,50 Monthly
UPS: supply of energy: UPS/SA/USI up to 1100 W.	70,27 Monthly
Connection to Aena's multiservice network through WIFI (no WIFI card)	14,58 Monthly
Join Aena's info system through RMS or intranet	0,00 Monthly
SIMA / eSIA	34,46 Monthly
SIPA 32" screen	137,12 Monthly
SIPA 40" screen	165,98 Monthly
OTHERS	Depends on specific project
Multi-access to Aena's info system - SIMA / ESIA	175,42 Monthly

## 5.8.2 Communications equipment rental, video signal connecting lines and other services requested by the user

### EQUIPMENT

PRODUCT/SERVICE	FEE (€)	
Walkie Talkie: Rent of Radio Trunking terminal	20,16	Monthly
DECT phone: internal wireless phone	7,58	Monthly
Analogic phone	25,47	Monthly
Additional analogic phone	6,16	Monthly
Digital phone	44,81	Monthly
Data transmission equipment (modem, router...)	35% equipment value	Anual
Computer	35% equipment value	Anual
Computer maintenance	5% equipment value	Monthly
Printer	30% equipment value	Anual
Printer maintenance	8% equipment value	Monthly
Printer supplies	Coste + 12,5%	
Rent of IP phone	14,62	Monthly
Rent of WIFI phone	17,13	Monthly
Rent of TV receiver through RMS	10,29	Monthly

### MISCELLANEOUS

PRODUCT/SERVICE	FEE (€)
Line removal, extension, change....	Depends on specific project

### TELEFAX

PRODUCT/SERVICE	FEE (€)
Dispatches:	Provider charges + 12,5%
Reception (per page)	1,76

### LINKING LINES OF VIDEO SIGNAL

PRODUCT/SERVICE	FEE (€)
Signal connection	219,62
Video signal fee	14,49
Video conference service (per hour)	823,58

### SESSION OF EQUIPMENT WITH CONNECTION TO PROVIDERS NETWORK

PRODUCT/SERVICE	FEE (€ / month)
Computer with connection to checking in and embarking systems	443,77
ATB printer	225,52
BTP printer	146,27
DCP printer	110,95
Advanced boarding card reader (with bar-code reader)	699,12
Roller feeder medium	105,97
Multifunction desktop reader (optical reader/magnetic reader)	11,35
Keyboard with built-in mouse	54,35
15" TFT slim screen	185,58

### OTHER SERVICES

PRODUCT/SERVICE	FEE (€)
Use of 1U rack housing hardware (without support services)	27,97
Use of 1U rack housing hardware (with support services)	67,25



## **5.9 COMMERCIAL ACTIVITIES**

Use of airport facilities and services to conduct commercial activities of any nature.

The services shown below are regulated by contractual agreements:

1. Installation and operation of vending machines
2. Installation and operation of bank self-service terminal equipment
3. Use of advertising areas and installations
4. Tax-free shops
5. Bars and restaurants
6. Bank offices
7. Vending machines
8. Car rent
9. Retail.
10. Mobile phone
11. Other

## 6. INCENTIVES

### **Extraordinary Operating Recovery Incentive applied during the Winter 2021 Season**

From the 1st of November 2021 to 31st of March 2022, airlines will receive a refund on their average landing charge equivalent to their percentage of recovery of operations at Aena S.M.E., S.A 's network and Murcia Region 's airports in relation to the monthly operations achieved by the airline during the equivalent month of the previous Winter 2019 season.

The number of operations entitled to the refund will be those exceeding the following threshold: for all the months of the season, the threshold is 75%. This threshold will be calculated with reference to the operations performed by the airlines in the equivalent months of the Winter 2019 season<sup>1</sup>.

The incentive is calculated at an amount equivalent to multiplying the number of monthly commercial landing operations of each carrier that exceeds the defined threshold for the month of the Winter 2021 season by the average monthly landing charge of each carrier entitled to the incentive, and by the operations' recovery percentage.

For the purposes of calculating this incentive, the average monthly landing charge is considered to be the result of the amount invoiced for the landing charge during the relevant month, divided by the total of the monthly landing flights operated whose service type falls within those mentioned below.

The maximum refund of the landing charge that an airline can obtain is 100%.

For the purposes of calculating this incentive, the monthly recovery percentage is considered to be the number of monthly landing flights operated in a given month of Winter 2021 season, divided by the total monthly landing flights operated in the equivalent month of the Winter 2019 season, whose service type is included among those mentioned below. Furthermore, the number of operations entitled to the refund shall be rounded to the nearest integer in order to make the refund calculations.

Conditions to be met by airlines in order to qualify for the incentive:

- I. Match or exceed 8 commercial passenger landing operations per month. For the purposes of this calculation, the service types considered are J - Scheduled Passenger Flight, G - Scheduled Additional Passenger Flight, C - Passenger Charter Flight, S - Airlift, B - Additional Airlift.
- II. Be up to date with all payments with Aena Sociedad Concesionaria del Aeropuerto Internacional de la Región de Murcia S.M.E (AIRM S.M.E)
- III. Applications for this incentive must be submitted once, before the end of March 2022. The incentive will materialize during the month of April 2022.

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<sup>1</sup> For calculation purposes on the month of March 2022, February 2020 shall be considered as the reference month, applying its average daily operation and multiplying it by 31 days.

If an airline did not operate during any of the reference months (November 2021 to March 2022) and it now equals or exceeds the threshold of 8 monthly commercial arrivals, 100% of the average landing charge shall be refunded to all monthly operations of that airline during that month.

The corresponding amount resulting from the application of this incentive shall not be paid in cash. AIRM S.M.E. shall compensate this corresponding amount with any sums due by the beneficiaries.

AIRM S.M.E. shall not proceed to a refund of the average monthly landing charge if, in order to benefit from this incentive or to have an effect on its amount, the airline would have been the recipient of an assignment or transfer of operations between itself and companies in the same group or with other companies with which it could share its flying program or align strategies.

In any case, if the situations described above arise as a result of purely operational aspects of the activity of airlines in the same group or which could share their flying programme, the corresponding amount of the incentive could be reduced in proportion to the effect of the transfer of operations carried out.

In the event of mergers, acquisitions or any other ownership changes of airlines that may affect this incentive, AIRM S.M.E. reserves the right of treating those airlines as a single airline.

AIRM S.M.E. reserves the right to refuse to apply the incentive if during the revision of the data and documents provided by airlines that have applied to it, it emerges that the application, any information or documentation provided is affected by errors, misleading information, omissions or any type of inaccuracy.

## **Incentive scheme to promote passenger traffic growth Summer 2022**

Aena shall apply the following incentive scheme to increase the passenger traffic at its airports from the 1st of April to the 31st of October 2022.

The incentive will consist on a refund in each airline's average passenger charge applied to the departure commercial passengers carried by them at Aena S.M.E., S.A 's network airports and Murcia Region International Airport (AIRM), if the number of departure passengers carried by the airline exceeds the thresholds defined by geographic areas.

I. To be able to receive the incentive, it is necessary that the seats programmed by the airlines at the end of the season is equal or more than the "threshold of programmed seats at EOS compared to HBD".

The "threshold of programmed seats at EOS compared to HBD" is the percentage, defined for each geographical area, of programmed seats at the end of the season (End Of Season, EOS)<sup>1</sup> compared to the programmed seats at HBD (Historic Baseline Date)<sup>2</sup>

To verify this condition, Aena shall use the official source for slot programming at the coordinated and facilitated Spanish Airports and AIRM (AECFA) relative to 2022 Summer Season, consisting on 31 weeks.

To calculate this incentive, three geographical zones are defined according to the passenger traffic performance during the previous months prior to the implementation of this incentive, with the aim to establish the seat threshold of EOS in relation to HBD:

- Geographical Zone 1: Short haul <sup>3</sup>
- Geographical Zone 2: Latin America
- Geographical Zone 3: Long Haul (except Latin America)

The minimum seat threshold in EOS in relation to HBD to be able to receive the incentive is 85% for geographical zones 1 and 2 and 50% for zone 3. To calculate the incentive, only the airlines that exceed these thresholds shall be taken into account.

II. For those airlines that fulfil the previous condition, the number of passengers incentivized will be equal to the number of those that exceed the respective load factor thresholds established in each zone at Aena S.M.E., S.A's network airports and AIRM.

To calculate this incentive, each airline's load factor will be considered as the result of dividing the number of departure commercial passengers by the number of departure seats operated by them in each zone, at the end of the season, according to the data provided by the airlines and available at Aena's operating systems <sup>4</sup>

The load factor thresholds shall be 80% for zones 1 and 2 and 70% for zone 3.

III. Each airline's total amount of the incentive will be the result of multiplying the number of commercial departure passengers that exceed the load factor thresholds by its average passenger charge in each zone and the percentage of the refund established in each zone. The percentages of the refund to be applied on the average passenger charge will be 50% for zones 1 and 2 and 100% for zone 3.

For the purposes of this incentive, the average passenger charge shall be the total amount invoiced to each airline for the passenger charge in each zone from the 1st of April to the 31st of

<sup>1</sup> EOS is the deadline commonly used by the industry to present the slot program at the end of the season.

<sup>2</sup> HBD (Historic Baseline Date) is the deadline established in art. 10.4 of EU Regulation 95/93 for slot returns prior to Summer Season 2022, i.e. 31st January 2022.

<sup>3</sup> Short haul and long haul are respectively routes with less and more than 4,000 Km from the Spanish Airports

<sup>4</sup> The service types considered are J - Scheduled Passenger Flight, G - Scheduled Additional Passenger Flight, C - Passenger Charter Flight, S - Airlift, B - Additional Airlift.

October 2022 divided by the total number of departure commercial passengers carried by the airline in each zone during the same period.

To calculate this incentive, the number of passengers that can receive the incentive shall be rounded to the nearest whole number.

IV. To be able to receive this incentive, airlines must comply with all the following additional conditions

- e Carry at least 1,500 departure commercial passengers during the months of April to October 2022.  
Be up to date with all payments with Aena S.M.E., S.A.  
Applications for this incentive must be submitted once, before the end of October 2022. The incentive will materialize before the end of February 2023.

V. If an airline has no seats programmed in HBD and, during Summer Season 2022 starts operating at Aena S.M.E., S.A.'s network airports and/or AIRM, it will be able to receive the incentive scheme and the passengers incentivised shall be those that exceed the load factor threshold mentioned previously per zone.

VI. Aena, S.M.E., S.A. shall compensate this corresponding amount with any sums due by the beneficiaries. If there were no sums to be compensated, the amount shall be paid to the airline by Aena.

Aena, S.M.E., S.A. shall not proceed to a refund of the average passenger charge if, in order to benefit from this incentive or to have an effect on its amount, the airline would have been the recipient of an assignment or transfer of operations between itself and companies in the same group or with other companies with which it could share its flying program or align strategies.

In any case, if the situations described above arise as a result of purely operational aspects of the activity of airlines in the same group or which could share their flying programme, the corresponding amount of the incentive could be reduced in proportion to the effect of the transfer of operations carried out.

In the event of mergers, acquisitions or any other ownership changes of airlines that may affect this incentive, Aena reserves the right of treating those airlines as a single airline.

Aena S.M.E., S.A. reserves the right to refuse to apply the incentive if during the revision of the data and documents provided by airlines that have applied to it, it emerges that the application, any information or documentation provided is affected by errors, misleading information, omissions or any type of inaccuracy.

## 7. TAXES AND CHARGES OF ENTITIES DIFFERENT FROM AENA

### 7.1 SAFETY & SECURITY TAX

#### **Definition:**

The tax covers the activities and services of supervision and inspection performed by the Agencia Estatal de Seguridad Aérea (AESA) for safety and security reasons.

#### **Taxpayer:**

Passengers boarding at the airport, regardless of subsequent intermediate stages that the flight may perform and of its destination.

Airline companies, administrations, organizations and individuals carrying passengers to replace the aforementioned.

**Rates:** are shown in the following table

<b>Airport</b>	<b>International &amp; EEA</b>
Aeropuerto Internacional Región de Murcia	0,63

€ per departing passenger

### 7.2 CHARGE ON SLOT ALLOCATION

#### **Definition**

This charge is paid for the services provided by the Spanish Slots Coordinator (Asociación Española para la Coordinación y Facilitación de Franjas Horarias-AECFA-) relating to the slots allocation at coordinated and schedules facilitated airports.

The amount of this tax will be collected by Aena and then will be transferred to AECFA

#### **Taxpayer**

Aircraft operators that have slots allocated or schedules facilitated at these airports in the final programming of each calendar month.

Those aircraft operators with 10 or less slots allocated or schedules facilitated per airport are exempted.

#### **Rates**

0,45 € per slot allocated and 0,23 € per Schedule facilitated.

## 8. HANDLING SERVICE

The rates listed in this section are the maximum authorized by Aena that the handling agent can receive as payment for handling services on ground to their customers.

### CONCESSIONAIRE AGENTS OF RAMP HANDLING SERVICE

<b>AIRPORT</b>	<b>AGENT</b>
<b>REGION DE MURCIA INTERNATIONAL AIRPORT</b>	<b>SWISSPORT</b>

For the purposes of application of the amounts by the agents regarding ground handling services provided to third parties for ramp categories, is established the following classification of aircraft, pointing out some of the most representative ones of each category.

<b>AIRCRAFT CLASS</b>	<b>AIRCRAFT TYPE</b>	<b>AIRCRAFT CLASS</b>	<b>AIRCRAFT TYPE</b>
<b>4A</b>	AEROSPATIALE AS350 Ecureuil CESSNA TWIN PISTON	<b>71</b>	AIRBUS 320
<b>4B</b>	AEROSPATIALE SN365 Dauphin AVIOCAR CN212-200	<b>72</b>	BOEING 727-200
<b>4C</b>	EMBRAER 120 BRASILIA AVIOCAR CN235	<b>81</b>	BOEING 757-300 AIRBUS A310
<b>31</b>	AEROSPATIALE ATR 42 DE HAVILLAND DHC-8	<b>82</b>	AIRBUS A300 B4/C4/F4 BOEING 767-300
<b>41</b>	AEROSPATIALE ATR 72 CANADAIR REGIONAL JET 900	<b>83</b>	AIRBUS 340-200 BOEING 777-200
<b>51</b>	BRITISH AEROSPACE 146-300 McDONNELL DOUGLAS DC-9	<b>91</b>	McDONNELL DOUGLAS MD-11 BOEING 777-300
<b>61</b>	BOEING 737 McDONNELL DOUGLAS MD 83	<b>93</b>	BOEING 747-200/400 AIRBUS A340-600

## 8.1 BASIC RAMP HANDLING MAXIMUM PRICES

<i>Type of aircrafts for illustrative purpose</i>	<i>AIRCRAFT CLASS</i>	<i>COMMERCIAL STOP</i>			<i>TECHNICAL STOP (Passenger flight)</i>
		<i>Passenger flight</i>	<i>Mixed flight</i>	<i>Cargo flight</i>	
		<i>Euros</i>	<i>Euros</i>	<i>Euros</i>	<i>Euros</i>
CESSNA SINGLE POSITION	4A	25,45	27,49	27,49	12,22
CESSNA CITATION	4B	77,37	83,48	83,48	37,67
EMBRAER 120	4C	153,73	167,98	165,95	75,34
ATR 42	31	205,65	223,98	220,92	100,79
ATR 72	41	328,84	357,35	354,29	160,86
BOEING 717 (DC-9)	51	798,17	869,44	984,48	391,96
BOEING 737-400	61	1.025,21	1.116,83	1.264,46	502,93
AIRBUS 320	71	1.233,91	1.343,87	1.521,01	604,74
BOEING 727	72	1.387,64	1.510,83	1.710,37	680,08
AIRBUS 310	81	1.541,37	1.677,80	1.899,74	755,42
BOEING 767-300	82	1.839,67	2.003,58	2.267,26	902,02
AIRBUS 340-200	83	2.076,88	2.261,16	2.559,45	1.018,08
BOEING 777-300	91	2.715,22	2.957,52	3.346,43	1.330,63
BOEING 747-400	92	3.226,30	3.514,41	3.976,62	1.581,08

Charges of technical stops for mixed and cargo flights will be 50% of the commercial stop ones.



## 8.2 MAXIMUM CHARGES OF THE MAIN COMPLEMENTARY ACTIVITIES OF HANDLING

The maximum prices for complementary ramp services are the following:

<b>Services</b>	<b>Maximum charge (€)</b>	<b>Units of charge</b>
<i>To handle special luggage</i>	15,27	<i>Per service</i>
<i>To provide, to put and to put away passenger and cabin stairs, for those scales longer than the standard one defined for each type of aeroplane (75 minutes conventional aeroplane and 90 minutes W.B.)</i>		
<i>Fixed stairs:</i>	11,20	<i>Per unit / half an hour</i>
<i>Conventional hydraulic stairs:</i>	15,27	<i>Per unit / half an hour</i>
<i>W.B. hydraulic stairs.:</i>	29,62	<i>Per unit / half an hour</i>
<i>To provide and to handle appropriate means of communication between terminal and aircraft</i>	7,13	<i>Per flight</i>
<i>To provide transport at ramp:</i>		
<i>Passengers (bus):</i>	34,61	<i>Per service</i>
<i>Passengers (microbus):</i>	22,40	<i>Per service</i>
<i>Crew (microbus):</i>	22,40	<i>Per service</i>
<i>Classes 4A-4B-4C (microbús):</i>	9,16	<i>Per service</i>
<i>To provide special equipment, facilities and training people to carry special passengers like people with handicaps, children, VIP, etc. between aircraft and terminal.</i>	22,40	<i>Per service</i>
<i>To provide special equipment, facilities and training people to provide whole assistance to Authorities at Aena airports, except at Mad and BCN</i>		
<i>With out vehicle</i>	23,42	<i>Per service</i>
<i>Vehicle included, up to 7 passengers</i>	40,72	<i>Per service</i>
<i>To provide ballast sacks</i>	1,02	<i>Per sack</i>
<i>To take care of protection the entire load when it is loading and unloading or connecting with the terminal</i>	19,34	<i>Per service</i>

<b>Services</b>	<b>Maximum charge (€)</b>	<b>Units of charge</b>
<i>To provide personal of security to the aircraft.</i>	42,76	<i>Per hour / person</i>
<i>To provide the suitable equipment to start up engines</i>		
<i>Common airplanes:</i>	65,16	<i>Per start up</i>
<i>Airplanes W.B.:</i>	152,71	<i>Per start up</i>
<i>To provide power unit</i>	37,67	<i>Per one hour</i>
<i>To provide the suitable equipment to communicate aircraft and land during the push back, star up engines and other situations.</i>	7,13	<i>Per service</i>
<i>To provide the communications between aircraft and land during the push back, star up engines and other situations</i>	7,13	<i>Per service</i>
<i>To provide the rail to drag the aircraft</i>	19,34	<i>Per service</i>
<i>To perform push back or push out service</i>		
<i>Aircrafts class 4A-4B</i>	22,40	<i>Per service</i>
<i>Aircrafts class 4C-31-41-51</i>	55,99	<i>Per service</i>
<i>Aircrafts class 61-71-72-81</i>	73,30	<i>Per service</i>
<i>Aircrafts class 82-83-91-92</i>	165,95	<i>Per service</i>
<i>To identify luggage next to the flight</i>		
<i>Aircrafts class 4A-4B</i>	14,25	<i>Per flight</i>
<i>Aircrafts class 4C-31-41-51</i>	35,63	<i>Per flight</i>
<i>Aircrafts class 61-71-72-81</i>	106,90	<i>Per flight</i>
<i>Aircrafts class 82-83-91-92</i>	179,18	<i>Per flight</i>