Results Presentation

Q1 2018 results

25 April 2018



Disclaimer

This report includes the most significant data regarding Aena S.M.E., S.A. and its subsidiary companies (hereafter "Aena" or "the Company") and its management during the first quarter of 2018, including information relevant to all business areas, the main figures and the lines of action that have guided the management of the Company.

The Presentation has been prepared:

- (i) Only for use during the presentation of the financial results of the first quarter of 2018. The Report does not constitute an offer or invitation:(a) to purchase or subscribe to shares, in accordance with the provisions of Law 24/1988, of 28 July (with its amendments and reformulations), on the stock market and its rules of application; or (b) to purchase, sell, exchange or request a purchase offer, sale or exchange of securities, or to request any vote or authorisation, in any other jurisdiction; nor should it be interpreted in this sense.
- (ii) For informative purposes, given that the information it contains is purely explanatory; to this end, it should be indicated that the information and any opinion or statement made in the Presentation (including the information and statements on forecasts, as defined below) (hereafter, the "Information") has not been the subject of revision or verification by any independent third party or any auditor of the Company, and certain financial and statistical information of this Presentation is subject to rounding adjustments. As a result, the Company, the directors, managers, employees, or any of their subsidiaries or other subsidiaries of the Company group do not:
 - (a) Offer any guarantee, express or implicit, with regard to the impartiality, precision, integrity or correction of the Information.
 - (b) Assume any kind of responsibility, due to negligence or any other reason, for any damage or loss resulting from any use of the Presentation, its content or any Information it contains.

The Presentation contains information and statements on forecasts regarding the Company and its group (the "Information and Statements on Forecasts"); said Information and Statements on Forecasts (which, in general terms, are identified by means of the words 'expects', 'anticipates', 'foresees', 'considers', 'estimates', 'hopes', 'determines' or similar expressions, amongst others) may include statements regarding the expectations or forecasts of the Company, as well as assumptions, estimations or statements about future operations, future results, future economic data and other conditions such as the development of its activities, trends in the activity sector, future capital expenditure and regulatory risks and acquisitions. However, it is important to take into account that the Information and Statements on Forecasts:

- (i) Is not a guarantee of expectations, future results, operations, capital expenditure, prices, margins, exchange rates or other data or events.
- (ii) Is subject to uncertainties and material risks of various kinds [including, amongst others, those described in the submissions that the Company makes to the Spain's Comisión Nacional del Mercado de Valores (National Stock Market Commission)], changes and other factors that may escape the control of the Company or may be difficult to foresee, which might condition and cause the results to be different (totally or partially) from those contemplated in the Information and Statements on Forecasts.

It should also be considered that, except wherever required by legislation in force, the Company does not commit to updating the Information and Statements on Forecasts if the facts are not exactly as described, or following any event or circumstance that may take place after the date of the Presentation, even though such events or circumstances make it possible to determine clearly that the Information and Statements on Forecasts will not materialise or will make said Information and Statements on Forecasts inexact, incomplete or incorrect.



I. Key highlights

- II. Business trends
- III. Financial results
- IV. Appendices



I. Key highlights

Passenger traffic

- Passenger traffic⁽¹⁾ grew to 53.2 million (+9.2%).
- The increase at the Spanish airport network reached +9.7% (to 49.9 million passengers) the comparison being affected by the Easter calendar (in 2017 it took place in April).
 - International traffic contribution dropped to 65.8% (67.2% in the first quarter of 2017). Growth in international passengers stood at +7.4% and domestic traffic at +14.6%.
- Traffic at Luton Airport reached 3.3 million passengers (+0.9%).

Results

- Total consolidated revenue has increased to 841.8 million euros (+6.0% compared to the first quarter of 2017), of which commercial revenue⁽²⁾ accounted for 26.4% (26.0% in Q1 2017). Commercial revenue grew +7.5% to 221.9 million euros.
- EBITDA for the period stood at 364.2 million euros, which represents a growth of +13.8% compared to Q1 2017, placing the margin at 43.3% (40.3% in the first quarter of 2017), affected by the accrual of the local taxes for the full year and by business seasonality.
- Consolidated attributable net profit came to 111.1 million euros (+37.4% compared to Q1 2017) reflecting the positive evolution of the business and the reduction in the finance expenses partially offset by a higher corporate income tax expense.

Cash flow

- Decrease in cash flow from operating activities of -12.1% to 517.7 million euros, compared to 588.7 million euros in the first quarter of 2017, affected by the corporate income tax refund in Q1 2017 relating to financial year 2015. Excluding this effect the cash flow from operating activities would have increased by +8.2%.
- The accounting net financial debt⁽³⁾ has decreased to 6,870.6 million euros (including Luton's net financial debt amounting to 412.5 million euros) compared to 7,156.0 million euros at the end of 2017, reducing the net financial debt ratio to EBITDA⁽⁴⁾ of Aena SME, SA from 2.8x in 2017 to 2.6x as of 31 March 2018.
- Investment paid in the first quarter of 2018 amounted to 185.2 million euros (including 15.2 million euros at Luton), involving 101.8 million euros more than that paid in the first quarter of 2017 (83.4 million euros).

Regulatory framework

- On 1 March 2018 the -2.22% reduction in airport charges approved in the Airport Regulation Document (DORA) 2017-2021 entered into force.
- Since 1 April 2018 Aena, S.M.E., S.A. keeps the current commercial incentive scheme for the DORA 2017-2021 period, benefitting
 new routes, passenger growth on long-haul routes, fostering traffic at airports with lower passenger volumes and reducing the
 seasonality of airports which have a strong seasonal component.
- (1) Total passengers in the airport network in Spain and at Luton Airport. It does not include the traffic of airports of affiliates that are not consolidated for accounting purposes.
- (2) Car parks activity, which until 2016 was included in Off-Terminal Services, is presented grouped in Commercial Revenue.
- (3) Accounting net financial debt calculated as: Financial Debt (current and non-current) minus Cash and cash equivalents.
- (4) Net Financial Debt / EBITDA Ratio calculated according to the criteria set in debt novation agreements reached with banks on 29 July 2014.

- I. Key highlights
- **II. Business trends**
- III. Financial results
- IV. Appendices

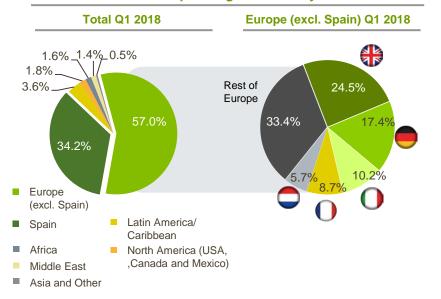


II. Traffic data

- Solid growth in the Spanish airport network.
- The significant increase in domestic traffic is explained by the growth of the Spanish economy and by the increase in the State subsidy to interisland air traffic, applicable as from 28 June 2017, which went from 50% to 75%.
- Regarding Brexit, during the first quarter of 2018, the trend towards a slight decline in the number of passengers with origin / destination in the United Kingdom (-1.3%) continues among other reasons due to the recovery of alternative touristic destinations.

Network in Spain	Q1 2018	Q1 2017	Variation
Passengers	49,883,589	45,455,785	+9.7%
Operations	457,024	427,436	+6.9%
Cargo (kg)	235,948,698	207,329,157	+13.8%
Luton	Q1 2018	Q1 2017	Variation
Luton Passengers	Q1 2018 3,276,632	Q1 2017 3,247,338	Variation +0.9%

Breakdown of passenger traffic⁽¹⁾ by market



Monthly evolution of passenger traffic⁽¹⁾

Passengers (in millions) Monthly variation (%)



Airports/Groups ⁽²⁾	Passengers ⁽¹⁾ (Millions)	Variation (%)	Share
Adolfo Suárez Madrid-Barajas	12.6	8.7%	25.3%
Barcelona-El Prat	9.9	9.4%	19.9%
Palma de Mallorca	2.8	11.6%	5.5%
Canary Islands Group	11.4	7.2%	22.8%
Group I	10.5	12.7%	21.1%
Group II	2.3	11.6%	4.7%
Group III	0.3	36.0%	0.6%
TOTAL	49.9	9.7%	100.0%

Please refer to the Appendix for the breakdown between domestic and international traffic.

- (1) Total passengers in the Spanish airport network.
- (2) Group I: Alicante-Elche, Bilbao, Girona, Ibiza, Málaga-Costa del Sol, Menorca, Seville and Valencia. Group II: A Coruña, Almería, Asturias, FGL Granada-Jaén, Jerez de la Frontera, Murcia-San Javier, Reus, Santiago, SB-Santander, Vigo and Zaragoza.

Group III: Albacete, Algeciras-Heliport, Badajoz, Burgos, Ceuta-Heliport, Córdoba, Huesca-Pirineos, Logroño, Madrid-Cuatro Vientos, Melilla, Pamplona, Sabadell, Salamanca, San Sebastián, Son Bonet, Valladolid and Vitoria.

Highlights

II. Performance by business line





- and +6.9% in operations.
- -2.22% reduction in airport charges from 1 March 2017 and -2.22% from 1 March 2018: -€11.7 M.
- Commercial incentives: €3.6 M, net of the reversal of €2.6 M of provisions from previous years (€3.4 M in Q1 2017, net of the reversal of €3.9 M). It is important to highlight that in the first quarter of 2017 no commercial incentives were accrued related to 2017 traffic as the new commercial incentive began in April 2017 with the start of the summer season.
- Rebates for connecting passengers: €16.8 M (€16.2 M in Q1 2017).

- Food and beverages: +13.8% (+€4.1
- Specialty shops: +11.7% (+€2.1 M).
- Car rentals: +4.9% (+€1.5 M)
- VIP services: +46.5% (+€4.0 M) Affected by:
- Effect of the evolution of the RMGA(2) recognized in commercial contracts.
- Increase in passenger traffic.
- Decrease in the expenditure per passenger due to the passenger mix (more low-cost passengers with less purchasing power).
- Brexit and GBP devaluation in touristic airports.
- New management model for VIP lounges in-house.
- Car parks⁽³⁾: +5.3% (+€1.6 M) affected by the Easter period.

2017, of new contracts in Adolfo Suárez Madrid-Barajas Airport, whose amount has been entirely recognised in 2018. Excluding the adjustment for 2017, growth would have stood at 1.2%.

- It includes Luton's consolidation revenue and €13.4 M in EBITDA, both affected by the devaluation of the GBP (-2.7%).
- Luton traffic rose by +0.9% compared to the first quarter of 2017.
- Staff costs during the first quarter of 2017 include an one-off cost of €8.0 M resulting from the recognition of the expense associated with one of the agreements reached with the employees of Luton airport for the closure of the defined benefit pension plan, which took place on 31 January 2017⁽⁴⁾. This accounting adjustment had no impact on cash.
- Excluding the one-off impact in staff costs and the exchange rate effect, the change in Luton's EBITDA would have been +26.9%.

- (2) Minimum Annual Guaranteed Rents.
- (3) Car park activity, which in 2016 was included in Off-Terminal Services, is presented grouped in the Commercial revenue sub-segment.
- (4) See section 3.3 of the Consolidated Management Report for the 3-month period ended 31 March 2018.

⁽¹⁾ Total passengers and operations in the Spanish airport network.

II. International shareholdings



- Luton's revenue in GBP grew by +10.7% in the first quarter of 2018 (+GBP3.9 M) compared to the same period of 2017 thanks to the excellent performance of the commercial business, and despite the slowdown in traffic growth, affected by the bankruptcy of Monarch and the reduction in the capacity offered by Ryanair at the airport.
 - In GBP, aeronautical revenue was up +3.9% and commercial revenue +16.7%. The latter includes the good performance of the car parks business (+21.5%) reflecting the opening of the new car park, the management and pricing strategies implemented, as well as the food and beverages and shop lines (+15.9% as a whole) due to the opening of new shops, to a more varied offer and to the change in the passenger flow.
- Reported EBITDA in GBP has grown GBP9.4 M compared to the first quarter of 2017 impacted by the one-off cost in 2017 of GBP6.9 M (€8.0 M) associated with one of the agreements reached with Luton Airport employees to close the defined benefit pension plan, increasing the EBITDA margin to 29.6% (6.8% in Q1 2017). Excluding the effect of this one-off item, which has no cash impact, EBITDA in GBP would have increased by +GBP2.5 M which would have meant growth coming to 26.9%.
- The Curium Project, which is aimed to increase the airport's capacity to 18 million passengers per year by the second half of 2018, is making significant progress in all its areas.

Other shareholdings

 Strong growth in passenger traffic in GAP and SACSA.

r	Main figures ⁽¹⁾	Q1 2018	Q1 2017	Variation (%)	Exchange rate ⁽²⁾	Q1 2018	Q1 2017	Currency variation (%)
GAP	Traffic ⁽³⁾ Revenue EBITDA	11.3 (4) (4)	10.0 146.5 86.5	12.9%	EUR – MNX	23.04	21.62	-6.6
AEROCALI	Traffic Revenue EBITDA	1.1 9.0 3.0	1.4 10.5 3.8		EUR – COP	3,510.57	3,111.58	-12.8
SACSA	Traffic Revenue EBITDA	1.3 10.4 6.9	1.2 9.7 6.1	6.5% 6.3% 13.4%	EUR - COP	3,510.57	3,111.58	-12.8

- (1) Traffic in millions of passengers and economic data in millions of euros. Q1 2017 according to period-end closing figures.
- (2) Average exchange rate for each period.
- (3) GAP includes traffic at Sangster International Airport in Montego Bay (Jamaica).
- (4) The Company has not published the figures for the first quarter of 2018.

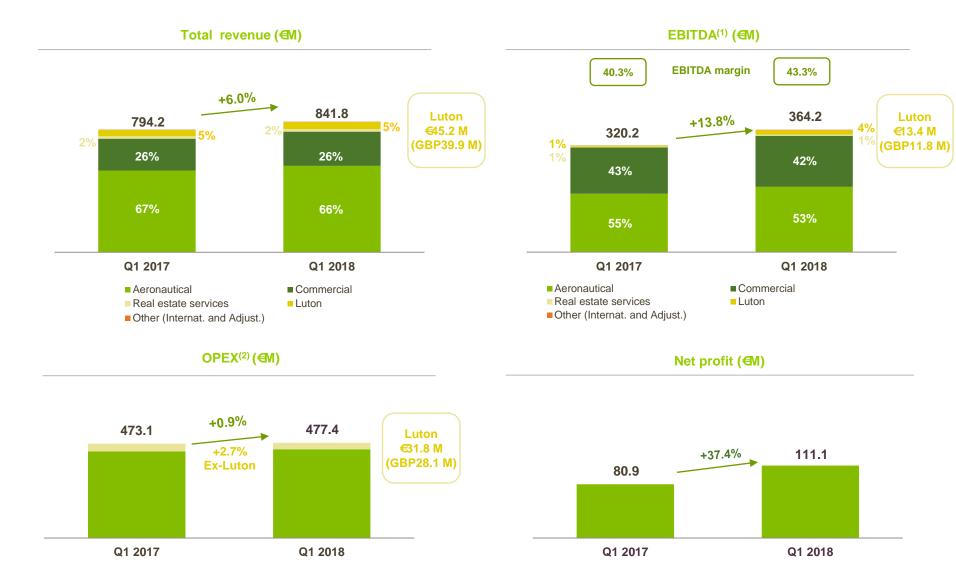
- I. Key highlights
- II. Business trends

III. Financial results

IV. Appendices



III. Financial results



Reported EBITDA.

⁽²⁾ OPEX includes: Supplies, Staff costs and Other operating expenses.

III. Income statement

€M	Q1 2018	Q1 2017	Varia	ation
			€M	%
Ordinary revenue	827.9	778.4	49.5	6.4%
Airports: Aeronautical	544.4	515.9	28.5	5.5%
Airports: Commercial	220.1	203.6	16.5	8.1%
Real estate services	16.3	14.9	1.4	9.1%
International	47.8	44.4	3.4	7.7%
Adjustments ⁽¹⁾	-0.6	-0.3	-0.3	94.8%
Other operating revenue	14.0	15.8	-1.8	-11.7%
Total revenue	841.8	794.2	47.6	6.0%
Supplies	-42.8	-44.2	-1.4	-3.1%
Staff costs	-103.1	-109.4	-6.3	-5.8%
Other operating expenses	-331.5	-319.5	12.0	3.8%
Impairment and profit/loss on disposal of fixed assets	-1.3	-1.7	-0.4	-23.8%
Other results	1.1	0.7	0.3	47.0%
Depreciation and amortisation	-200.2	-199.5	0.7	0.3%
Total operating expenses	-677.8	-673.5	4.3	0.6%
Reported EBITDA	364.2	320.2	44.0	13.8%
% of margin (of Total revenue)	43.3%	40.3%	-	-
EBIT	164.0	120.7	43.4	35.9%
% of margin (of Total revenue)	19.5%	15.2%	-	-
Finance expenses and Other financial results	-26.1	-32.6	-6.6	-20.1%
Interest expenses on expropriations	0.0	5.1	-5.1	-99.6%
Share in profits obtained by affiliates	4.6	5.6	-1.0	-18.4%
Profit/loss before tax	142.6	98.8	43.8	44.3%
Corporate Income tax	-33.5	-23.7	9.8	41.6%
Consolidated profit (/loss) for period	109.1	75.1	33.9	45.1%
Profit/loss for the period attributable to minority interests	-2.1	-5.7	3.7	64.0%
Profit/loss for the period attributable to the shareholders of the parent company	111.1	80.9	30.3	37.4%

- Consolidated passenger traffic⁽²⁾: +9.2% up to 53.2 million passengers.
- Total revenue: up +6.4% (+€49.5 M). See details on slide 7.
- Total operating expenses: increase of €4.3 M (+0.6%). Luton's operating expenses decrease -12.2% (-€6.1 M) affected by the recognition in 2017 of the cost associated with one of the agreements reached with Luton airport employees to close the defined benefit pension plan (+€8.0 M). Excluding Luton, operating expenses increased +1.7% (€10.4 M) due to:
 - **Supplies**: down by -3.1% (-€1.4 M) mainly due to the new conditions of the air navigation services agreement signed with ENAIRE (-€0.6 M) and the acquisition of spare parts (-€0.6 M).
 - **Staff costs:** increased by +1.6% (+€1.4 M) as a result of the provision for the salary increase expected for 2018 (1%) and the increase in temporary contracts throughout 2017.
 - Other operating expenses: increased by 3.9% (+€11.6 M) mainly due to the new contract for PRM services (+€4.0 M), security services (+€2.7 M), the increase in technical assistances services (+€2.1 M), the new VIP lounge management model (+€1.8 M), cleaning (+€1.0 M), maintenance (+€1.0 M) and electric energy (+€0.7 M), partly offset by variations in customer insolvencies provisions (-€3.3 M).
 - Depreciation and amortisation: down by -0.2% (-€0.5 M) mainly due to the effect of the end of the depreciation of certain assets partially offset by the technical review of the useful lives of runways and taxiways.
- Finance expenses and Other financial results: they decreased by €6.6 M (-20.1%) mainly due to the charge in January 2017 of a provision for an amount of €3.5 M due mainly to the effect of the change in the risk weighting rating of the Bank of Spain on the cost of certain loans and to the saving deriving rom the reduction of the debt volume.
- Interest expenses on expropriations: down by €5.1 M due to the review of these provisions in March 2017.
- Corporate Income tax: up by €9.8 M (+41.6%) mainly due to the increase in the profit for the period. The effective rate for the period decreases to 23.5% (23.9% in Q1 2017).
- Net attributable profit of €111.1 M; increases by €30.3 M (+37.4%).

Inter-segment adjustments.

Total passengers in the airport network in Spain and Luton Airport.

- I. Key highlights
- II. Business trends
- III. Financial results

IV. Appendices



IV. Appendix. Commercial information. Ordinary revenue

Business line	Revenue		Variatio	n	MAG ⁽¹⁾		
(Million euros)	Q1 2018	Q1 2017	€thousand	%	Q1 2018	Q1 2017	
Duty-Free Shops	56.4	53.5	2,964	5.5%			
Food & Beverage	34.1	30.0	4,124	13.8%			
Specialty shops	19.7	17.7	2,064	11.7%			
Car Parks	30.7	29.2	1,552	5.3%			
Car Rental	31.0	29.5	1,453	4.9%			
Advertising	7.2	7.5	-289	-3.8%			
Leases	8.3	7.9	386	4.9%			
VIP services ⁽²⁾	12.7	8.6	4,015	46.5%			
Other commercial activities ⁽³⁾	19.9	19.6	233	1.2%			
Commercial	220.1	203.6	16,502	8.1%	22.0	14.9	
Average revenue/passenger	4.4	4.5	-0.1	-1.5%			

- Total commercial revenue includes the minimum guaranteed rents (MAG) recognised under contracts in the following business lines: Duty-Free Shops, Food & Beverages, Specialty shops, Advertising and other commercial activities.
- In the first quarter of 2018, the amount recorded as revenue from minimum guaranteed rent (MAG) accounts for 14.7% of revenue from lines with contracts that include these clauses (10.9% in Q1 2017).

- (1) Minimum Annual Guaranteed Rent.
- (2) Includes use of conference rooms and areas not delimited and Fast-Track.
- (3) Includes: Commercial activities, commercial supplies, filming and recording and Aircraft Housing.

IV. Appendix. Other financial information. Main figures. Quarterly evolution

€M	First Quarter				
€VI	2018	2017	Var.		
Traffic (thousands of passengers) ¹	53,160.2	48,703.1	9.2%		
Aena domestic network traffic (thousands of passengers)	49,883.6	45,455.8	9.7%		
Total revenue	841.8	794.2	6.0%		
Aeronautical revenue	544.4	515.9	5.5%		
Commercial revenue	220.1	203.6	8.1%		
Real estate services	16.3	14.9	9.1%		
International ²	47.1	44.0	7.0%		
Other revenue	14.0	15.8	-11.7%		
Total operating expenses	-677.8	-673.5	0.6%		
Supplies	-42.8	-44.2	-3.1%		
Staff costs	-103.1	-109.4	-5.8%		
Other operating expenses	-331.5	-319.5	3.8%		
Depreciation and Amortisation	-200.2	-199.5	0.3%		
Impairment and profit/(loss) on fixed asset disposals and others results	-0.2	-1.0	-78.9%		
Total operating expenses (excluding Luton)	-633.7	-623.3	1.7%		
Supplies	-42.8	-44.2	-3.1%		
Staff costs	-93.3	-91.9	1.6%		
Other operating expenses	-309.5	-297.9	3.9%		
Depreciation and Amortisation	-187.9	-188.4	-0.2%		
Impairment and profit/(loss) on fixed asset disposals and others results	-0.2	-1.0	-78.9%		
EBITDA	364.2	320.2	13.8%		
EBITDA (excluding Luton)	350.8	317.4	10.5%		
Consolidated profit (/loss) for period	111.1	80.8	37.5%		

⁽¹⁾ Total passengers in the airport network in Spain and at Luton Airport.

⁽²⁾ Net of Inter-segment Adjustment.

IV. Appendix. Other financial information. Cash flow statement

⊕ M	Q1 2018	Q1 2017 —	Variation	
	Q1 2010	Q1 2017 -	€M	%
Profit/loss before tax	142.6	98.8	43.8	44.3%
Depreciation and amortisation	200.2	199.5		
Changes in working capital	179.2	196.0		
Financial result	26.0	27.5		
Shareholding in affiliates	-4.6	-5.6		
Interest flow	-24.6	-36.7		
Tax flow	-1.1	109.2		
Operating cash flow	517.7	588.7	-71.0	-12.1%
Acquisition of property, plant and equipment	-185.2	-83.4		
Operations with affiliates	0.0	0.0		
Dividends received	3.1	4.2		
(Repayment) / Obtaining financing	-241.4	-239.1		
Other flows from investment / financing activities / dividend distribution	16.8	1.1		
Cash flow from Investment/Financing	-406.7	-317.2	-89.6	28.2%
Exchange rate impact	0.3	0.0		
Cash and cash equivalents at start of the period	855.0	564.6		
Net (decrease)/increase in cash and cash equivalents	111.3	271.5	-160.2	-59.0%
Cash and cash equivalents at the end of the period	966.2	836.1	130.1	15.6%

IV. Appendix. Other financial information. Balance sheet

€W	Q1 2018	2017
Property, plant and equipment	13,131.0	13,205.9
Intangible assets	539.3	491.2
Investment properties	134.4	135.1
Investments in affiliates	66.4	64.0
Other non-current assets	188.7	197.4
Non-current assets	14,059.8	14,093.6
Inventories	7.1	7.1
Trade and other receivables	310.4	351.8
Cash and cash equivalents	966.2	855.0
Current assets	1,283.7	1,213.8
Total assets	15,343.5	15,307.4

€M	Q1 2018	2017
Share capital	1,500.0	1,500.0
Share premium	1,100.9	1,100.9
Retained profits/(losses)	3,290.4	3,180.0
Other reserves	-89.6	-98.5
Minority interests	4.2	5.4
Total net equity	5,805.9	5,687.9
Financial debt	6,961.7	7,276.0
Provisions for other liabilities and expenses	101.9	70.9
Grants	503.1	511.9
Other long-term liabilities	259.0	276.3
Non-current liabilities	7,825.7	8,135.2
Financial debt	875.1	734.9
Provisions for other liabilities and expenses	82.6	83.9
Grants	40.0	40.2
Other current liabilities	714.2	625.4
Current liabilities	1,712.0	1,484.4
Total liabilities	9,537.6	9,619.6
Total net equity and liabilities	15,343.5	15,307.4

IV. Appendix. Other financial information. Aena debt ex-Luton

- During the first quarter of 2018 debt was amortised for an amount of €249.4 M.
- As of 31 March 2018 Aena's cash balance amounts to €820.9 M.
- The volume of maturities in financial year 2018 is significantly lower than that of prior years.
- On 17 April 2018, the credit rating agency Moody's has raised Aena's credit rating to A3 with stable outlook, following the upward revision of the rating of Spain.

Schedule of Aena debt maturity⁽¹⁾ Total: €7,174.9 M Average life: 10.8 years



Net financial debt (covenants)(2)

€M	Q1 2018	2017
Gross financial debt (covenants)	(7,422)	(7,666)
Cash and cash equivalents	821	718
Net financial debt (covenants)	(6,601)	(6,948)
Net financial debt (covenants) / EBITDA ⁽³⁾	2.6x	2.8x

Distribution of debt by interest regime and average interest rate of the period



As of 31 March 2018.

⁽²⁾ Net debt in accordance with covenants calculated in accordance with that set out in the novation agreements for debt signed on 29 July 2014. It does not include non-recourse debt or Luton cash.

⁽³⁾ EBITDA in accordance with covenants adjusted by the updating of the WDFG advance according to IFRS.

⁽⁴⁾ Average rate 2017 includes cost of the financial guarantee of Depfa (0.14%).

IV. Appendix. Passenger figures by airport group⁽¹⁾. Traffic Q1 2018

Overall traffic growth in the airport network in Spain. Canary Islands Adolfo Suárez Palma (Million Barcelona Group I Group II Group III Aena passengers Madrid-Barajas El Prat Group de Mallorca TOTAL PASSENGERS + 8.7% + 11.6% + 7.2% + 12.7% + 11.6% + 9.7% + 9.4% + 36.0% 50 45 12 13 9 10 11 11 11 3 2 2 2 0 0 INTERNATIONAL PASSENGERS + 1.5% + 7.6% + 9.4% + 10.2% + 10.6% + 13.3% + 1,243.6% + 7.4% 33 30 1 1 0 0 1 DOMESTIC PASSENGERS + 11.5% + 9.4% + 12.8% + 22.7% + 16.9% + 10.9% + 24.6% + 14.6% 15

■Q1 2017 ■Q1 2018

(1) Passengers in the airport network in Spain.

IV. Appendix. Traffic information by airline (Top 10)

		Variation		Share of t	otal (%)	
Carrier	Passengers ⁽¹⁾ Q1 2018	Passengers ⁽¹⁾ Q1 2017	%	Passengers	Q1 2018	Q1 2017
Ryanair	9,091,537	8,033,723	13.2%	1,057,814	18.2%	17.7%
Vueling	7,329,054	6,167,191	18.8%	1,161,863	14.7%	13.6%
Iberia	4,160,889	3,845,861	8.2%	315,028	8.3%	8.5%
Air Europa	3,725,755	3,409,736	9.3%	316,019	7.5%	7.5%
Easyjet ⁽²⁾	2,875,822	2,653,815	8.4%	222,007	5.8%	5.8%
Iberia Express	2,090,069	1,797,902	16.3%	292,167	4.2%	4.0%
Norwegian ⁽³⁾	2,046,001	1,856,809	10.2%	189,192	4.1%	4.1%
Air Nostrum	1,885,351	1,650,792	14.2%	234,559	3.8%	3.6%
Grupo Binter ⁽⁴⁾	1,493,974	1,246,436	19.9%	247,538	3.0%	2.7%
Jet2.Com	916,368	549,312	66.8%	367,056	1.8%	1.2%
Total Top 10	35,614,820	31,211,577	14.1%	4,403,243	71.4%	68.7%
Total Low Cost Passengers ⁽⁵⁾	26,972,145	23,551,447	14.5%	3,420,698	54.1%	51.8%

- (1) Total passengers in the Spanish airport network.
- (2) Includes Easyjet Switzerland, S.A. and Easyjet Airline Co.Ltd.
- (3) Includes Norwegian Air International and Norwegian Air Shuttle A.S.
- (4) Includes Binter Canarias, Naysa and Canarias Airlines.
- (5) Includes low-cost carriers' traffic in scheduled flights. Provisional data pending final publication.
- (6) Includes British Airways, Iberia, Vueling, Iberia Express, Aer Lingus and Level.

- Low-cost airlines' share has increased (54.1% in the first quarter of 2018 compared to 51.8% in Q1 2017). The growing trend in the airline consolidation process involving passenger reabsorption persists (for instance, the loss of passengers by Air Berlin or Monarch is progressively being absorbed by other airlines). However, the degree of concentration is still moderate.
- Long-haul operations by low-cost carriers are still just beginning in Spain. In June 2017 both Norwegian and Level (IAG Group) opened new routes from Barcelona which have added a total of 451,000 passengers from the aforementioned date up to the end of March 2018.
- The major airlines are:
 - The IAG Group⁽⁶⁾ with a 28.8% share of total passenger traffic in the first quarter of 2018 (27.4% in Q1 2017).
 - Ryanair with a share of 18.2% (17.7% in Q1 2017).
 - Jet2.Com has increased its activity by 66.8%, mainly from the United Kingdom to the most popular tourist destinations in Spain.

Thank you

