



Aena awards the management of the Duty-Free Shops in 23 airports and relaunches the process for Madrid and Catalonia

- **The figures confirm the appeal of these airports and the recovery of air traffic**
- **Ambitious technical proposals guarantee top-quality service**

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Today, Aena's Board of Directors has awarded the management of the Duty-Free Shops in the following airports to the following bids:

- Andalusia-Mediterranean: Dufry.
- Canary Islands: Canariensis.
- Balearic Islands: Dufry.
- Northern Airports (Galicia, Asturias, Cantabria and Basque Country): Lagardère.

These lots group together 23 airports that account for 56% of the total Minimum Guaranteed Rents ("MAG") set for the Duty-Free Shops tender.

In total, the bids presented exceed the rents set by Aena in the tender by 17% (calculated as net present value of MAGs for the 12-year period) and improve the 2023 rents by 28% (current 2023 MAG versus that offered for the year 2024). These results demonstrate the appeal of the business as well as the consolidation of the recovery of air traffic after the pandemic. They also highlight the excellent technical proposals, whose initiatives will be implemented in the shops at airports to offer top-quality service.

On the other hand, Aena's Board of Directors decided to launch a new process for the Duty-Free Shops for the airports in Madrid and Catalonia, with the same technical-financial conditions of the former tender, once the

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previous 23 airports have been awarded. The 13 Duty-Free commercial operators who showed interest in the prior process will be invited to this new one.