



An area of more than 20,000 m<sup>2</sup>

## **Aena invites tenders for the food and beverage offering at Adolfo Suárez Madrid-Barajas Airport in contracts valued at more than €1.5 billion**

- The new establishments will occupy an area of more than 20,000 m<sup>2</sup>, equivalent to three football pitches, distributed across 55 establishments
- Aena has designed this call for tenders to attract as many operators as possible to achieve a wide, varied and quality gastronomic offering
- This airport is the fifth busiest in terms of traffic in the EU, with 61.7 million passengers in 2019 before the pandemic and 27.1 million so far in 2022 (cumulative data from January to July)
- Aena launches a unique opportunity to become part of the food and beverage offering at Adolfo Suárez Madrid-Barajas Airport
- The aim of this call for tenders is to transfer the local flavour of Madrid's gastronomy to the airport, without forgetting its international character
- The goal is to attract a wide variety of concepts and brands that fit what passengers are looking for

### **8 September 2022**

Aena has launched a call for tenders to renovate the food and beverage offering at Adolfo Suárez Madrid-Barajas Airport in contracts valued at more than €1.5 billion. The new spaces will occupy a total surface area of more than 20,000 m<sup>2</sup>, equivalent to three football pitches, distributed across 55 establishments in terminals T123, T4 and T4S, which will begin serving in May 2023.

The goal is to provide Adolfo Suárez Madrid-Barajas Airport with a wide and varied range of food and beverage that offers a high level of quality to passengers and enhances their experience as they pass through the airport facilities.

To this end, Aena seeks to provide a true gastronomic experience for passengers and airport users by combining the latest food and beverage trends with the local flavour and with prestigious national and international brands that guarantee quality and by introducing innovative and varied concepts.

To do this, the call for tenders includes concepts such as restaurants with a local flavour, cafés, pubs, wine and tapas bars, Spanish ham bars, fast food, burger bars, international cuisine and healthy options, among others. All of these trends will be provided in comfortable and relaxed environments.

### **An opportunity at the fifth-busiest airport in the EU**

With this tender, Aena offers an opportunity to attract as many operators as possible, which is a unique chance for food and beverage brands given the number of passengers transiting through the airport terminals.

The airport is fifth busiest in terms of traffic in the EU, with 61.7 million passengers in 2019 before the pandemic and 27.1 million so far in 2022 (cumulative data from January to July).

The call for tenders has been divided into 21 lots: 4 burger bar lots, 9 multi-establishment lots dedicated to different concepts and 8 lots for one establishment each. In total, this will add up to 55 establishments. The airport currently has 59 spaces dedicated to food and beverage. The contracts for 51 of them are coming to an end soon, so they are now being put out to tender; and 4 more establishments have been added, bringing the total number of establishments covered by the call for tenders to 55.

The duration of the tender is eight years (except for three contracts in T4S that are six years), and the deadline for submitting bids ends on 8 November 2022.

Interested bidders can check the conditions of the tenders on Aena's website, [www.aena.es](http://www.aena.es). In the coming weeks, Aena's sales team will

## Press release

organise an informative session for all interested parties to clarify any doubts and explain the requirements for participating in this call for tenders.