# **Results Presentation**

2023 full year report



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**Traffic:** Aena Group<sup>1</sup> passenger traffic increased to 314.1 million (+16.0% vs 2022), which implies a recovery of 102.3% of 2019 traffic<sup>2</sup>. At network airports in Spain, traffic increased by +16.2% (to 283.2 million passengers), equivalent to 102.9% of 2019 traffic. م م ااا

**Ordinary operating revenue:** €5,039.8m (+€857.7m, +20.5% vs 2022): Aeronautical revenue, €2,768.3m (+€400.9m, +16.9%); commercial revenue, €1,534.5m (+€303.9m, +24.7%); real estate service revenue, €105.5m (+€18.9m, +21.8%); and international activity revenue, €616.7m (+€130.7m, +26.9%).

**Total operating expenses:** €2,940.4m. The change (-€13.5m, -0.5%) reflects the reversal of the impairment provision of the Northeast Brazil Airport Group (€155.5m), the drop in the price of electricity in the Spanish network (a decrease of €121.2m, to €147.2m) and the effect of increased activity and the full opening of terminals and airport spaces.

**EBITDA** for 2023 stands at €3,022.6 million (€2,078.9 million in 2022). The EBITDA margin stands at 58.8% (49.1% in 2022). Excluding the reversal of the aforementioned impairment provision, EBITDA would reach €2,867.1m and the EBITDA margin would be 55.8%.

Net profit: €1,630.8m (€901.5m in 2022).

<sup>2</sup> For comparative purposes, the calculation includes the number of passengers from Northeast Brazil Airport Group in 2019. The concession company took over operations during the first quarter of 2020.

<sup>&</sup>lt;sup>1</sup> Total passengers in the Spanish airport network, London Luton Airport and the six airports of the Northeast Brazil Airport Group. It does not include traffic at airports of non-consolidated affiliates or traffic of the Block of Eleven Airports in Brazil (BOAB).

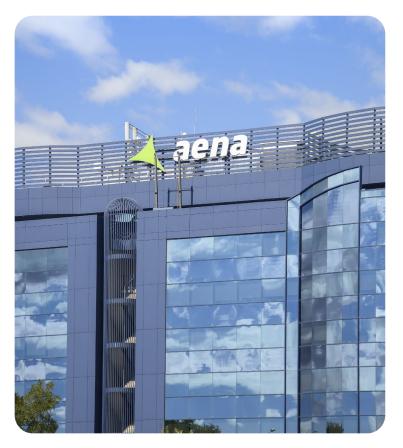
**Commercial activity:** In 2023, there has been a significant increase versus pre-pandemic commercial activity:

- Total sales (passenger expenditure) from commercial activities exceeded 2019 levels (+17.3%).
- Total sales per passenger were 14.0% higher than in 2019 and this performance is observed across all commercial business lines.
- Revenue from fixed and variable rents invoiced in the period also surpasses 2019 figures (+21.8%, see slides 15 and 16).

<u>New tenders</u>: In 2024, the contract for car rental activity for the entire Aena network in Spain will be put out to tender, as well as approximately 9% of the food and beverage and 13% of specialty shops turnover.



International activity: In October and November 2023, Aena took over the management of the operations of the Block of Eleven Airports in Brazil (BOAB).





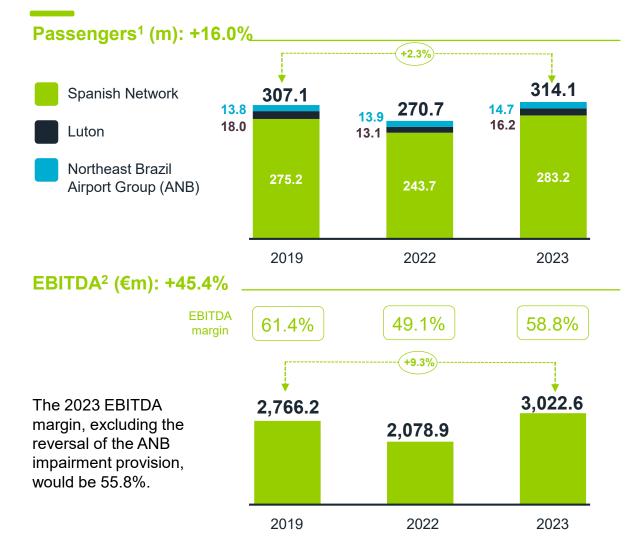
**2024 airport charges:** On 1 February 2024, the Spanish National Markets and Competition Commission (CNMC) issued its Resolution on the supervision of Aena's airport charges for the fiscal year 2024. In the aforementioned Resolution, the CNMC declares the charge update approved by Aena to be applicable whereby the IMAAJ approved for 2024 is €10.35 per passenger, which implies an increase in the charge of +4.09% compared to the 2023 IMAAJ. **Investment paid:** €1,384.3 million. These investments focus mainly on improving airport facilities and operational security and include €621.1 million of mandatory payments for the BOAB concession in Brazil.

**ESG**: Aena has entered the Dow Jones Sustainability World Index for the first time and remains in the FTSE4Good in recognition of its progress in sustainability.

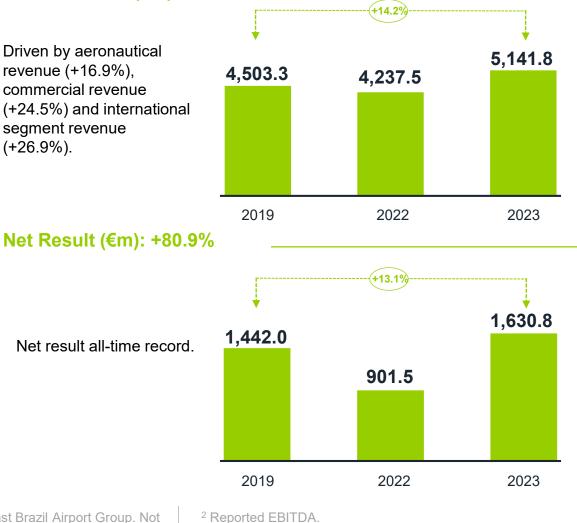


Dividend: Proposal to the AGM to distribute a gross dividend of €7.66 per share out of the 2023 fiscal year profit.

Strategic Plan 2022–26: The Strategic Plan 2022–26 update is scheduled to be presented on Thursday, 7 March 2024.

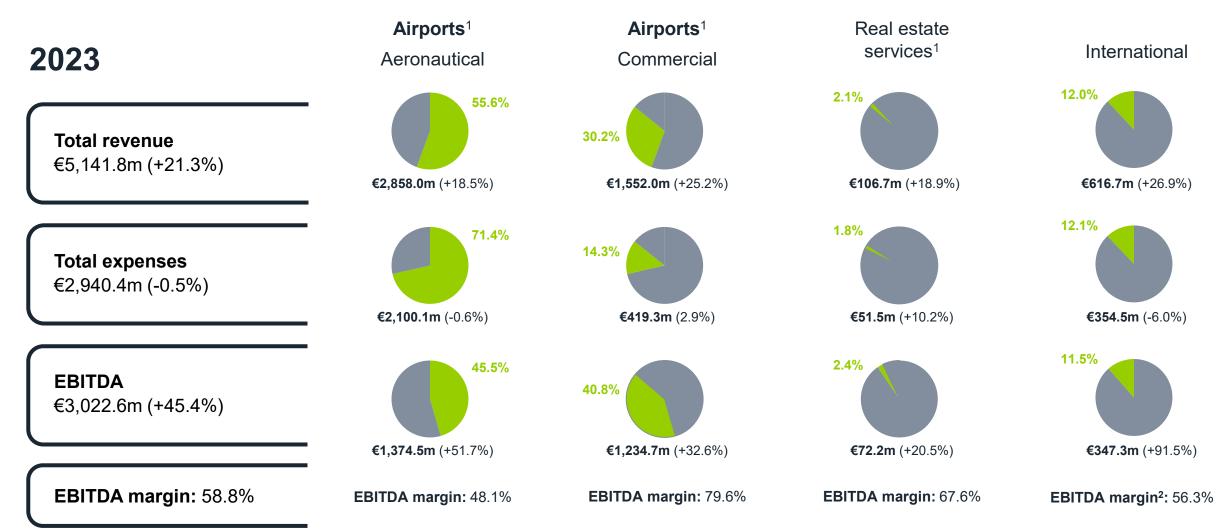


### Total Revenue (€m): +21.3%



<sup>1</sup> Total passengers in the Spanish airport network, London Luton Airport and the six airports of the Northeast Brazil Airport Group. Not including traffic at airports of non-consolidated affiliates or traffic of the Block of Eleven Airports in Brazil (BOAB).

## Key highlights: Performance by business area



<sup>1</sup> Excluding Región de Murcia International Airport and adjustments among segments.

<sup>2</sup> Excluding the amount of ANB's impairment reversal (€155.5m), the EBITDA margin would be 31.1% and the contribution of the international segment to total EBITDA would be 6.7%.

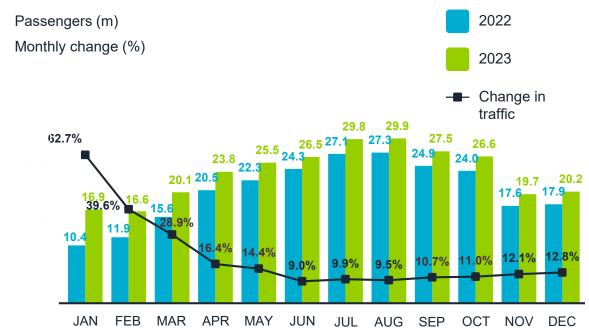


### **Traffic data**

Spanish Network	2023	2022	% Change 2023/2022	2019	% Change 2023/2019
Passengers	283,195,399	243,693,689	16.2%	275,247,387	2.9%
Operations	2,403,918	2,216,474	8.5%	2,361,045	1.8%
Cargo (Tonnes)	1,079,676	1,000,485	7.9%	1,069,557	0.9%
Luton	2023	2022	% Change 2023/2022	2019	% Change 2023/2019
Passengers	16,195,502	13,136,865	23.3%	17,999,969	-10.0%
Operations	128,442	118,064	8.8%	141,181	-9.0%
Cargo (Tonnes)	26,043	32,001	-18.6%	39,606	-29.4%
Northeast Brazil Airport Group (ANB)	2023	2022	% Change 2023/2022	2019	% Change 2023/2019
Passengers	14,717,860	13,862,694	6.2%	13,843,962	6.3%
Operations	142,460	135,074	5.5%	136,463	4.4%
Cargo (Tonnes)	59,889	71,140	-15.8%	63,503	-5.7%

Passengers, aircraft movements and cargo

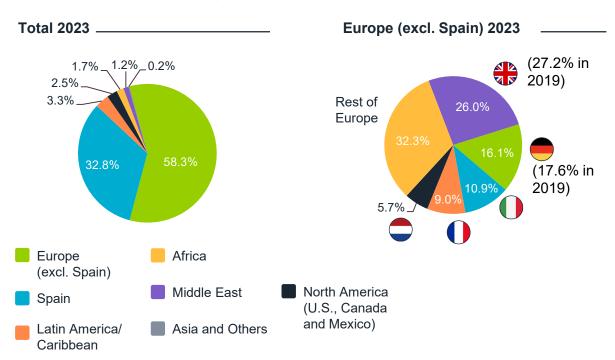
#### Monthly trend in passenger traffic<sup>1</sup>



The increase is widespread at most airports and across all types of traffic. In the airport network in Spain, domestic traffic is up 12.6% while international traffic is up 18.2%, and in both cases, the figures for 2019 have been exceeded.

<sup>1</sup> Total passengers in the Spanish airport network.

## **Traffic data**



#### Breakdown of passenger traffic<sup>1</sup> by markets

Passenger traffic<sup>1</sup> by airports and groups of airports

Airports/ Groups <sup>(2)</sup>	Passengers <sup>(1)</sup> (m)	Change (%)	Share (%)	% Change Domestic <sup>(3)</sup>	% Change International <sup>(3)</sup>
A.S. Madrid-Barajas	60.2	18.9%	21.3%	14.0%	20.9%
Barcelona-El Prat J.T.	49.9	19.9%	17.6%	12.4%	23.0%
Palma de Mallorca	31.1	8.9%	11.0%	9.6%	8.6%
Canary Islands Group	48.4	11.4%	17.1%	10.6%	12.2%
Group I	79.8	17.7%	28.2%	13.0%	20.2%
Group II	11.6	18.1%	4.1%	16.2%	20.8%
Group III	2.0	20.7%	0.7%	18.1%	62.9%
TOTAL	283.2	16.2%	100.0%	12.6%	18.2%

<sup>1</sup> Total passengers in the Spanish airport network.

<sup>2</sup> Canary Islands Group: El Hierro Airport, Fuerteventura Airport, Gran Canaria Airport, La Gomera Airport, La Palma Airport, César Manrique-Lanzarote Airport, Tenerife Norte-Ciudad de La Laguna Airport and Tenerife Sur Airport.

Group I: Región de Murcia International Airport, Alicante-Elche Airport, Bilbao Airport, Ibiza Airport, Málaga-Costa del Sol Airport, Menorca Airport, Santiago-Rosalía de Castro Airport, Sevilla Airport, and Valencia Airport. Group II: A Coruña Airport, Almería Airport, Asturias Airport, F.G.L. Granada-Jaén Airport, Girona-Costa Brava Airport, Jerez Airport, Reus Airport, Seve Ballesteros-Santander Airport, Vigo Airport and Zaragoza Airport. Group III: Albacete Airport, Algeciras Heliport, Badajoz Airport, Burgos Airport, Ceuta Heliport, Córdoba Airport, Huesca-Pirineos Airport, León Airport, Logroño-Agoncillo Airport, Madrid-Cuatro Vientos Airport, Melilla Airport, Pamplona Airport, Sabadell Airport, Salamanca Airport,

San Sebastián Airport, Son Bonet Airport, Valladolid Airport and Vitoria Airport.

<sup>3</sup> Percentages calculated based on commercial traffic.

## **Revenue ratios per passenger<sup>1</sup>**

Aena S.M.E., S.A.			201	9				2	022				20	23	
	Q1	Q2	Q3	<b>Q</b> 4	2019	Q1*	<b>Q2</b> *	Q3*	Q4	2022	Q1	Q2	Q3	Q4	2023
Passengers (m)	52.7	74.7	85.6	61.1	274.2	37.8	66.8	78.9	59.4	242.9	53.6	75.5	86.9	66.4	282.3
Total Revenue (Aeronautical + Commercial + Real Estate)	832.7	1,105.3	1,253.2	968.3	4,159.5	661.2	968.6	1,132.1	922.6	3,684.5	869.1	1,144.3	1,272.8	1,121.9	4,408.2
Aeronautical Revenue (€m)	567.9	763.1	860.8	652.2	2,843.9	402.6	634.9	748.4	581.4	2,367.4	511.9	744.3	826.3	685.7	2,768.3
Commercial Revenue (includes Real Estate) (€m)	264.9	342.3	392.4	316.1	1,315.6	258.5	333.7	383.7	341.2	1,317.1	357.2	400.0	446.5	436.2	1,639.9
Total Revenue (Aeronautical + Commercial + Real Estate) per passenger (€/pax)	15.8	14.8	14.6	15.8	15.2	17.5	14.5	14.3	15.5	15.2	16.2	15.2	14.7	16.9	15.6
Aeronautical Revenue per passenger (€/pax)	10.8	10.2	10.1	10.7	10.4	10.6	9.5	9.5	9.8	9.7	9.6	9.9	9.5	10.3	9.8
Commercial Revenue (includes Real Estate) per passenger (€/pax)	5.0	4.6	4.6	5.2	4.8	6.8	5.0	4.9	5.7	5.4	6.7	5.3	5.1	6.6	5.8

In 2023, there was a dilution in regulated revenue of €94.0 million (€43.6 million in 2022)

\* Re-presented figures.

<sup>1</sup> Excluding Región de Murcia International Airport.

## **Commercial revenue summary**<sup>1</sup>

Commercial and Real Estate Services Revenue (Millions of euros)		Revenue		Change 2	023/2022	Change 2	023/2019
	2019	2022	2023	€ million	%	€ million	%
Total business activity	1,315.6	1,334.2	1,580.9	246.6	18.5%	265.3	20.2%
Fixed and Variable Rents invoiced in the period	1,170.6	1,201.2	1,426.0	224.8	18.7%	255.4	21.8%
MAG revenue to be invoiced	145.0	133.0	154.9	21.8	16.4%	9.8	6.8%
Straight-lining and other adjustments	0.0	-17.2	59.1	76.2	444.2%	59.1	N/A
Total ordinary revenue	1,315.6	1,317.1	1,639.9	322.9	24.5%	324.3	24.7%

<sup>1</sup> Activity in Spain, excluding Región de Murcia International Airport

## **Ordinary commercial revenue**<sup>1</sup>

Business area (Thousands of euros)	Rev	enue	Char	nge
	2023	2022	€ thousand	%
Duty-Free Shops	411,139	332,928	78,211	23.5%
Food and beverage	325,007	243,622	81,385	33.4%
Specialty shops	133,835	90,617	43,218	47.7%
Car parks	180,191	146,423	33,768	23.1%
Car rental	184,669	148,391	36,278	24.4%
Advertising	24,481	23,704	777	3.3%
Leases	36,068	34,559	1,509	4.4%
VIP services <sup>(2)</sup>	118,966	82,792	36,174	43.7%
Other commercial revenue <sup>(3)</sup>	120,102	127,504	-7,402	-5.8%
Commercial	1,534,458	1,230,540	303,918	24.7%
Real estate services	105,474	86,584	18,890	21.8%
Total commercial (including Real estate services)	1,639,932	1,317,124	322,808	24.5%

<sup>1</sup> Activity in Spain, excluding Región de Murcia International Airport

<sup>2</sup> Includes VIP lounge rental, VIP packages, other lounges, fast-track and fast-lane.

<sup>3</sup> Includes commercial operations (banking services, baggage-wrapping machines, telecommunications, vending machines, etc.), commercial utilities, and filming and recording.

### Fixed and Variable Rents invoiced in the period<sup>1</sup>

#### **Cumulative to September Business areas Fourth Quarter** Annual total Var. Var. Var. Var. Var. Var. 2019 2019 2019 2022 2023 2022 2023 2022 2023 2023/22 2023/19 2023/22 2023/19 2023/22 2023/19 Duty-free shops 212,438 212,356 265,966 25.2% 25.2% 66,631 72,786 80,042 10.0% 20.1% 279,069 285,142 346,008 21.3% 24.0% 19.8% Specialty shops 67,223 42,661 72,436 69.8% 7.8% 19,772 16,700 23,693 41.9% 86,995 59,361 96,128 61.9% 10.5% Food and beverage 148.693 151.218 183.807 21.6% 23.6% 43,284 48.063 56.429 17.4% 30.4% 191.977 199.281 240.235 20.6% 25.1% Car rental 120.027 139,591 141.276 1.2% 17.7% 34,292 40,495 43.377 7.1% 26.5% 154,318 180.086 184.653 2.5% 19.7% Car parks 119,272 106,151 134,557 12.8% 39,217 40,273 16.4% 158,489 146,423 26.8% 45,635 13.3% 180,192 23.1% 13.7% **VIP** services 58,939 60.233 88,275 46.6% 49.8% 19,846 22,772 31,061 36.4% 56.5% 78,785 83,005 119,336 43.8% 51.5% Utilities 63,601 52,583 -17.3% 14,566 19,047 -12.2% 14.8% 58,007 82,649 69,312 19.5% 43,441 21.0% 16,728 -16.1% Real estate services 31,832 29,439 112,592 117,331 80.760 87.892 98.532 12.1% 22.0% 35.703 21.3% 12.2% 134.235 14.4% 19.2% Advertising 19.4% 4,744 26.4% 16,796 14,070 44.9% 21.4% 12,053 10,108 14,389 42.4% 3,962 5,996 51.3% 20,385 Commercial operations 1.2% 4.9% 8,641 9.0% 33,527 33,825 35,519 5.0% 5.9% 24,886 25,777 26,099 8,049 9,420 17.0% TOTAL 887,731 899,588 282,825 301,585 348,082 23.1% 1,170,556 1,201,173 1,426,002 18.7% 21.8% 19.8% 21.4% 15.4% 1,077,920

Fixed and Variable Rents invoiced in the period (Thousands of euros)

<sup>1</sup> Excluding Región de Murcia International Airport.

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### **Fixed and Variable Rents invoiced in the period<sup>1</sup>**

 Fixed and Variable Rents invoiced in the period per passenger (euros per passenger)

 Business areas
 Cumulative to September
 Fourth Quarter

		Cumula		ocptomb				Juntin G									
	2019	2022	2023	Diff. 2023/22	Diff. 2023/19	2019	2022	2023	Diff. 2023/22	Diff. 2023/19	2019	2022	2023	2023 Diff.	vs 2022 % Var.	2023 Diff.	vs 2019 % Var.
Duty-free shops	0.99	1.15	1.23	0.07	0.23	1.09	1.22	1.20	-0.02	0.12	1.01	1.17	1.22	0.05	4.4%	0.21	20.5%
Specialty shops	0.31	0.23	0.33	0.10	0.02	0.32	0.28	0.36	0.08	0.03	0.32	0.24	0.34	0.10	39.4%	0.02	7.4%
Food and beverage	0.69	0.82	0.85	0.03	0.15	0.71	0.81	0.85	0.04	0.14	0.70	0.82	0.85	0.03	3.7%	0.15	21.6%
Car rental	0.56	0.76	0.65	-0.11	0.09	0.56	0.68	0.65	-0.03	0.09	0.56	0.74	0.65	-0.09	-11.8%	0.09	16.3%
Car parks	0.56	0.58	0.62	0.04	0.06	0.64	0.68	0.69	0.01	0.05	0.58	0.60	0.64	0.04	5.9%	0.06	10.5%
VIP services	0.28	0.33	0.41	0.08	0.13	0.32	0.38	0.47	0.08	0.14	0.29	0.34	0.42	0.08	23.7%	0.14	47.2%
Utilities	0.20	0.35	0.24	-0.10	0.04	0.24	0.32	0.25	-0.07	0.01	0.21	0.34	0.24	-0.09	-27.8%	0.03	16.1%
Real estate services	0.38	0.48	0.45	-0.02	0.08	0.52	0.49	0.54	0.04	0.02	0.41	0.48	0.47	-0.01	-1.6%	0.06	15.9%
Advertising	0.06	0.05	0.07	0.01	0.01	0.08	0.07	0.09	0.02	0.01	0.06	0.06	0.07	0.01	24.7%	0.01	18.0%
Commercial operations	0.12	0.14	0.12	-0.02	0.00	0.14	0.14	0.14	0.01	0.00	0.12	0.14	0.13	-0.01	-9.6%	0.00	3.0%
TOTAL	4.15	4.88	4.98	0.09	0.83	4.61	5.07	5.23	0.16	0.62	4.25	4.93	5.04	0.11	2.2%	0.78	18.4%

<sup>1</sup> Excluding Región de Murcia International Airport.

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Annual total

### **Minimum Annual Guaranteed Rent (MAG)<sup>1</sup>**

#### Minimum Annual Guaranteed Rent (MAG) (Thousands of euros)

Business areas		Cumula	ative to S	September			F	ourth Q	uarter				Annual	total	
	2019	2022	2023	Var. 2023/22	Var. 2023/19	2019	2022	2023	Var. 2023/22	Var. 2023/19	2019	2022	2023	Var. 2023/22	Var. 2023/19
Duty-free shops	49,736	29,202	19,782	-32.3%	-60.2%	14,950	18,584	32,508	74.9%	117.4%	64,686	47,786	52,291	9.4%	-19.2%
Specialty shops	21,080	10,476	18,669	78.2%	-11.4%	6,730	6,879	7,061	2.7%	4.9%	27,810	17,355	25,730	48.3%	-7.5%
Food and beverage	24,169	29,034	39,554	36.2%	63.7%	8,198	13,932	16,929	21.5%	106.5%	32,367	42,965	56,483	31.5%	74.5%
Car rental	41	16	6	-62.6%	-85.9%	3	6	39	538.3%	1,208.4%	44	22	45	107.2%	1.1%
VIP services	78	24	7	-72.3%	-91.6%	-29	-20	1	-105.4%	-103.7%	49	4	8	103.6%	-84.3%
Real estate services	357	410	1,370	233.7%	283.2%	161	257	763	196.5%	373.0%	519	668	2,133	219.4%	311.1%
Advertising	8,859	7,215	3,777	-47.7%	-57.4%	387	1,702	-16	-100.9%	-104.0%	9,247	8,917	3,761	-57.8%	-59.3%
Commercial operations	7,440	12,367	12,036	-2.7%	61.8%	2,881	2,950	2,364	-19.8%	-17.9%	10,321	15,317	14,401	-6.0%	39.5%
TOTAL	111,761	88,743	95,200	7.3%	-14.8%	33,282	44,290	59,651	34.7%	79.2%	145,043	133,034	154,851	16.4%	6.8%

<sup>1</sup> Excluding Región de Murcia International Airport.

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### Minimum Annual Guaranteed Rent (MAG)<sup>1</sup>

### Minimum Annual Guaranteed Rent (MAG) per passenger (Euros per passenger)

Business areas		Cumula	tive to	Septemb	er		F	ourth C	uarter				An	nual tota	al		0
	2019	2022	2023	Diff. 2023/22	Diff. 2023/19	2019	2022	2023	Diff. 2023/22	Diff. 2023/19	2019	2022	2023	2023 Diff.	vs 2022 % Var.	2023 Diff.	vs 2019 % Var.
Duty-free shops	0.23	0.16	0.09	-0.07	-0.14	0.24	0.31	0.49	0.18	0.24	0.24	0.20	0.18	-0.01	-5.8%	-0.05	-21.4%
Specialty shops	0.10	0.06	0.09	0.03	-0.01	0.11	0.12	0.11	-0.01	-0.00	0.10	0.07	0.09	0.02	27.6%	-0.01	-10.1%
Food and beverage	0.11	0.16	0.18	0.02	0.07	0.13	0.23	0.25	0.02	0.12	0.12	0.18	0.20	0.02	13.1%	0.08	69.6%
Car rental	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	78.3%	-0.00	-1.7%
VIP services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75.2%	-0.00	-84.8%
Real estate services	0.00	0.00	0.01	0.00	0.00	0.00	0.00	0.01	0.01	0.01	0.00	0.00	0.01	0.00	174.8%	0.01	299.6%
Advertising	0.04	0.04	0.02	-0.02	-0.02	0.01	0.03	0.00	-0.03	-0.01	0.03	0.04	0.01	-0.02	-63.7%	-0.02	-60.5%
Commercial operations	0.03	0.07	0.06	-0.01	0.02	0.05	0.05	0.04	-0.01	-0.01	0.04	0.06	0.05	-0.01	-19.1%	0.01	35.6%
TOTAL	0.52	0.48	0.44	-0.04	-0.08	0.54	0.74	0.90	0.15	0.35	0.53	0.55	0.55	0.00	0.2%	0.02	3.8%

<sup>1</sup> Excluding Región de Murcia International Airport.

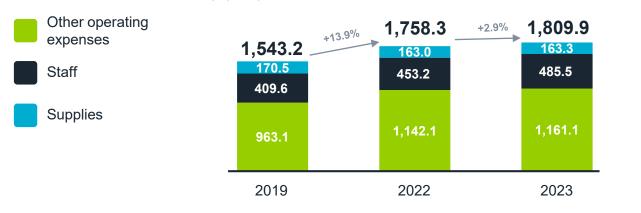
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**OPEX** 



#### OPEX<sup>1</sup> Aena Group (€m): +6.1%

### OPEX<sup>1</sup> breakdown for Aena<sup>2</sup> (excluding Luton, ANB and BOAB) (€m): +2.9%



#### The evolution of OPEX reflects:

- the effect of increased activity and the full opening of terminals and airport spaces;
- the electricity expenditure across the network in Spain decreased by €121.2 million (-45.2%);
- excluding the impact of electricity, the year-on-year increase in Other operating expenses for the network in Spain was €140.3 million (+16.0%) and 17.0% compared to the same period of 2019; and
- at London Luton Airport, the 28.7% increase in operating expenses (staff costs and other operating expenses) is mainly due to increased activity, inflationary pressure, as well as the increase in the concession fee.

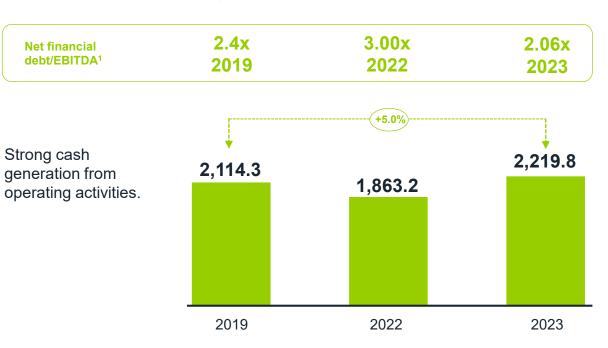
<sup>1</sup> OPEX includes: Supplies, Staff costs and Other operating expenses. | <sup>2</sup> Including Región de Murcia International Airport.

### Breakdown of Other operating expenses for the Network in Spain<sup>1</sup>

million €		Cum	nulative	e to Se	ptemb	er				Fourt	h Qua	rter					Ann	ual tot	al		
	2019	2022	2023	Var. 2	023/22	Var. 2	023/19	2019	2022	2023	Var. 2	2023/22	Var. 2	2023/19	2019	2022	2023	Var. 2	023/22	Var. 2	023/19
Passengers (m)	214.0	184.2	216.6	32.4	17.6%	2.7	1.3%	61.3	59.5	66.5	7.1	11.9	5.3	8.6%	275.2	243.7	283.2	39.5	16.2%	7.9	2.9%
Other operating expenses	746.0	902.5	872.7	-29.8	-3.3%	126.7	17.0%	207.7	240.6	289.5	48. <b>9</b>	20.3%	81.7	39.3%	953.8	1,143.1	1,162.2	19.1	1.7%	208.4	21.8%
Taxes	149.7	156.3	156.9	0.6	0.4%	7.2	4.8%	0.0	0.2	-0.1	-0.2	-145.9%	-0.1	-752.3%	149.7	156.5	156.8	0.3	0.2%	7.1	4.7%
Electricity	65.1	220.4	106.8	-113.5	-51.5%	41.7	64.1%	21.4	48.0	40.3	-7.7	-16.0%	19.0	88.7%	86.5	268.4	147.2	-121.2	-45.2%	60.7	70.2%
Maintenance	148.2	145.6	154.6	9.0	6.2%	6.4	4.3%	54.6	53.8	58.9	5.1	9.5%	4.3	7.9%	202.8	199.4	213.5	14.1	7.1%	10.7	5.3%
Security	140.2	136.7	164.9	28.1	20.6%	24.7	17.6%	44.9	48.5	55.2	6.6	13.7%	10.3	23.0%	185.0	185.3	220.0	34.8	18.8%	35.0	18.9%
Cleaning and baggage trolleys	57.8	57.2	65.9	8.7	15.2%	8.2	14.1%	18.5	19.9	20.5	0.6	2.8%	2.0	10.6%	76.3	77.1	86.4	9.3	12.0%	10.1	13.3%
PRM service	45.7	44.6	52.2	7.7	17.2%	6.5	14.3%	15.9	11.5	18.5	7.0	61.3%	2.6	16.3%	61.6	56.0	70.7	14.7	26.2%	9.1	14.8%
Professional services	37.9	31.8	42.1	10.3	32.4%	4.2	11.2%	14.6	15.1	20.3	5.2	34.7%	5.8	39.5%	52.5	46.9	62.5	15.5	33.1%	10.0	19.1%
VIP lounges	18.8	19.5	26.0	6.6	33.7%	7.3	38.8%	6.5	7.1	9.3	2.2	31.2%	2.9	44.3%	25.2	26.6	35.4	8.8	33.0%	10.1	40.2%
Other	82.7	90.3	103.2	12.9	14.2%	20.5	24.7%	31.5	36.5	66.6	30.0	82.2%	35.1	111.5%	114.2	126.9	169.7	42.9	33.8%	55.6	48.7%
<b>TOTAL</b> (excluding Electricity)	680.9	682.1	765.9	83.8	12.3%	84.9	12.5%	186.4	192.6	249.2	56.6	29.4%	62.8	33.7%	867.3	874.7	1,015.0	140.3	16.0%	147.7	17.0%

<sup>1</sup> Including Región de Murcia International Airport.

## Cash generated and net financial debt (Aena Group)



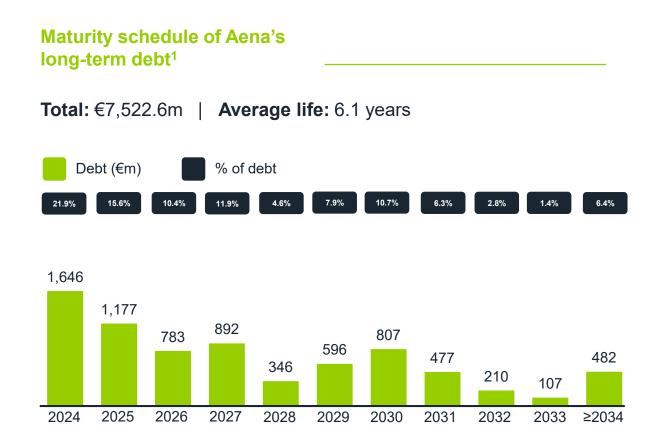
#### Net Cash from Operating Activities (€m): +19.1% \_\_\_\_\_

#### Net Financial Debt (€m)

million €	2023	2022
Gross financial debt	8,586	7,816
Cash and cash equivalents	(2,363)	(1,574)
Net Financial Debt	6,222	6,243
Net financial debt/EBITDA <sup>1</sup>	2.06x	3.00x

<sup>1</sup> Consolidated accounted net financial debt calculated as: Financial Debt (current and non-current) less Cash and cash equivalents. EBITDA of the last 12 months.

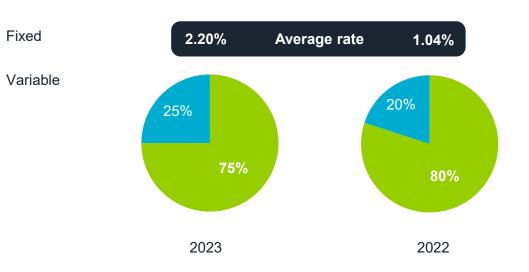
## Aena S.M.E., S.A. debt.



<sup>1</sup> As of 31 December 2023.

<sup>2</sup> Ratio of accounted net financial debt/EBITDA (last twelve months).

## Debt breakdown by type and average interest rate for the period \_\_\_\_\_



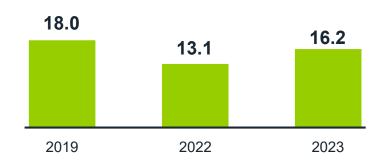
Net Financial Debt (€m)

million €	2023	2022
Gross financial debt	7,897	7,227
Cash and cash equivalents	(2,222)	(1,435)
Net Financial Debt	5,676	5,791
Net financial debt/EBITDA <sup>2</sup>	2.12x	3.05x

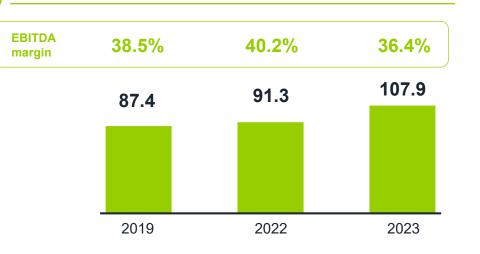
### Luton

#### **Passengers (m)**

Recovery of 90.0% of 2019 traffic.

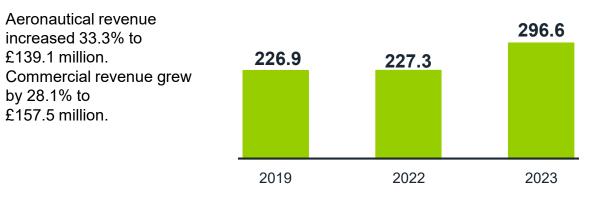


EBITDA (£m)



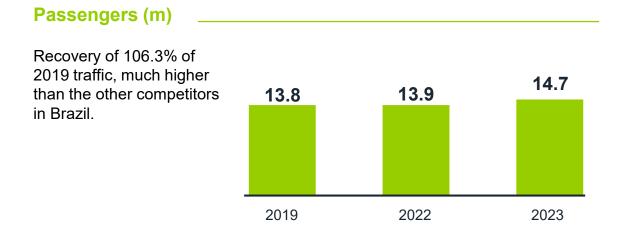
### Revenue (£m)

by 28.1% to





## **Northeast Brazil Airport Group (ANB)**



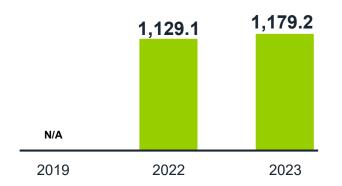
#### EBITDA (R\$m) \_

	EBITDA	N/A	32.3% <sup>1</sup>	90.0%
Excluding the rev	ersal of the			1,061.8
mpairment provis	sion, EBITDA 28.8m and the			1,001.0
-RIII)A marain w	/ould be 19.4%	6.		
	-		365.0	
	-	N/A	365.0	

<sup>1</sup> The EBITDA margin excluding the reversal of the provision made in 2022 would be 16.4%.

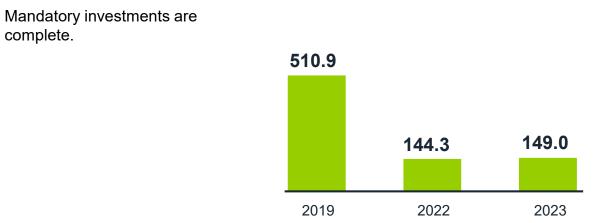
#### Revenue (R\$m)

Aeronautical revenue increased by 16.5% to R\$323.0m. Commercial revenue increased by 11.3% to R\$143.0m. Construction service revenue (IFRIC 12) reached R\$713.1m as a result of expansion and improvement projects at the airports.



#### Capex (€m)

complete.

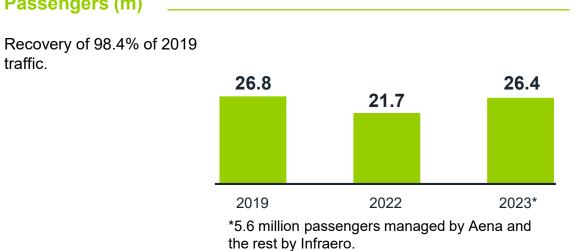


## **Block of Eleven Airports in Brazil (BOAB)**



#### Main milestones:

- Congonhas airport obtained operational certification from the regulator (ANAC) in May 2023.
- Between October and November 2023, Aena took over the management of the operations of the Block of Eleven Airports in Brazil (BOAB).  $\checkmark$
- Phase IB of Infrastructure Expansion and Adaptation, which will end in June 2026 for 10 airports and in June 2028 for Congonhas, with the  $\checkmark$ presentation of the mandatory works. Within this phase, the contractual milestone of presenting the Drafts for the 11 airports to ANAC has already been reached.



#### Passengers (m)



#### <sup>1</sup> Adjustments among segments.

## **Income statement**

million €	2023	2022	Change €m	% Change
Ordinary revenue	5,039.8	4,182.2	857.7	20.5%
Airports: Aeronautical	2,768.3	2,367.4	400.9	16.9%
Airports: Commercial	1,534.5	1,230.5	303.9	24.7%
Real estate services	105.5	86.6	18.9	21.8%
Región de Murcia International Airport	15.0	11.9	3.0	25.2%
International	616.7	486.0	130.7	26.9%
Adjustments <sup>(1)</sup>	0.0	-0.2	0.2	-100.0%
Other operating revenue	102.0	55.3	46.6	84.3%
Works carried out by the company for its assets	7.3	7.0	0.3	4.6%
Provision surpluses	7.6	4.9	2.6	52.9%
Allocation of grants for non-financial fixed assets and others	32.6	34.5	-1.9	-5.5%
Other operating revenue	54.6	9.0	45.6	508.4%
Total revenue	5,141.8	4,237.5	904.3	21.3%
Supplies	-163.3	-163.0	0.3	0.2%
Staff costs	-565.5	-514.6	50.9	9.9%
Other operating expenses	-1,489.5	-1,413.1	76.4	5.4%
osses, impairment and changes in provisions for commercial operations	-20.9	-19.3	1.6	8.5%
Write-off of financial assets	-24.3	-17.4	6.9	39.5%
Gain or loss on disposals of fixed assets	-17.4	-11.2	6.2	55.8%
Impairment of intangible assets, property, plant and equipment, and real estate investments	155.0	37.0	118.0	319.3%
Other profit/(loss) – net	6.7	-57.0	63.7	111.8%
Depreciation and amortisation of fixed assets	-821.2	-795.2	26.0	3.3%
Total operating expenses	-2,940.4	-2,953.8	-13.5	-0.5%
Reported EBITDA	3,022.6	2,078.9	943.8	45.4%
% of Margin (over Total Revenue)	58.8%	49.1%		
EBIT	2,201.4	1,283.7	917.7	71.5%
% of Margin (over Total Revenue)	42.8%	30.3%		
Finance income	100.4	16.5	83.9	510.0%
Finance expenses	-206.9	-114.0	92.9	81.5%
Other net finance income/(expenses)	42.4	-51.6	94.1	182.2%
Share in profit from affiliates	28.6	35.1	-6.5	-18.6%
Profit/(loss) before tax	2,165.9	1,169.6	996.3	85.2%
Corporate income tax	-520.8	-263.3	257.6	97.8%
Consolidated profit/(loss) for the period	1,645.1	906.3	738.7	81.5%
Profit/(loss) for the period attributable to non-controlling interests	14.3	4.8	9.4	194.0%
Profit/(loss) for the period attributable to shareholders of the parent company	1,630.8	901.5	729.3	80.9%

## **Cash Flow Statement**

	million €	2023	2022	Change €m	% Change
Profit/(loss) before tax		2,165.9	1,169.6	996.3	85.2%
Depreciation and amortisation		821.2	795.2		
Write-off of financial assets		24.3	17.4		
Changes in working capital		-31.4	92.7		
Financial result		97.0	100.1		
Impairment of fixed assets		-155.0	-37.0		
Change in fair value of financial instruments		-23.2	49.1		
Shareholding in affiliates		-28.6	-35.1		
Interest flow		-168.0	-90.5		
Tax flow		-447.1	-177.8		
Other revenue and expenses		-35.3	-20.6		
Operating cash flow		2,219.8	1,863.2	356.6	19.1%
Acquisition of fixed assets		-1,384.3	-728.1		
Operations with affiliates		0.0	0.0		
Dividends received		38.2	26.7		
(Repayment)/Obtaining financing		593.6	-1,063.6		
Other flows from investing/financing activities/dividends distribution		-686.1	11.6		
Cash flow from investing/financing activities		-1,438.7	-1,753.4	314.7	-17.9%
Exchange rate impact		8.5	-3.0		
Cash and cash equivalents at the start of the period		1,573.5	1,466.8	106.7	7.3%
Net increase/(decrease) in cash and cash equivalents		789.6	106.7		
Cash and cash equivalents at the end of the period		2,363.1	1,573.5	789.6	50.2%



### Appendix. Other financial information. Key figures. Quarterly trends

		First Quarte	ər	Se	cond Quar	ter	т	hird Quarte	er	Fo	ourth Quar	ter		Total	
million €	2023	2022*	Change	2023	2022*	Change	2023	2022*	Change	2023	2022	Change	2023	2022	Change
Traffic (thousands of passengers) <sup>1</sup>	60,648.5	43,387.7	39.8%	83,472.5	73,954.6	12.9%	95,836.0	87,094.1	10.0%	74,151.7	66,256.8	11.9%	314,108.8	270,693.2	16.0%
Traffic in Spain (thousands of passengers)	53,646.9	37,899.8	41.5%	75,801.3	67,042.7	13.1%	87,199.6	79,257.9	10.0%	66,547.6	59,493.3	11.9%	283,195.4	243,693.7	16.2%
Total Revenue	1,026.7	764.7	34.3%	1,306.5	1,115.5	17.1%	1,445.9	1,272.5	13.6%	1,362.7	1,084.8	25.6%	5,141.8	4,237.5	21.3%
Aeronautical revenue	511.9	402.6	27.1%	744.3	645.1	15.4%	826.4	738.3	11.9%	685.7	581.4	17.9%	2,768.3	2,367.4	16.9%
Commercial revenue	334.4	238.1	40.4%	376.3	312.5	20.4%	417.1	360.8	15.6%	406.6	319.1	27.4%	1,534.5	1,230.5	24.7%
Real estate services	22.9	20.4	11.8%	23.6	21.3	10.8%	29.4	22.8	29.0%	29.6	22.1	33.8%	105.5	86.6	21.8%
Región de Murcia International Airport	1.8	1.3	42.4%	4.3	3.2	34.4%	5.2	4.1	28.4%	3.6	3.4	7.6%	15.0	11.9	25.2%
International <sup>2</sup>	142.2	88.3	61.1%	145.3	121.3	19.8%	154.8	132.8	16.6%	174.3	143.3	21.6%	616.7	485.7	27.0%
Other revenue	13.5	14.1	-4.0%	12.6	12.1	4.1%	13.1	13.6	-4.3%	62.8	15.5	305.5%	102.0	55.3	84.3%
Total operating expenses	-856.8	-814.9	5.1%	-707.6	-676.0	4.7%	-705.5	-733.0	-3.8%	-671.0	-729.9	-8.1%	-2,940.4	-2,953.8	-0.5%
Supplies	-40.5	-40.2	0.8%	-39.6	-40.3	-1.7%	-40.2	-40.8	-1.6%	-43.0	-41.7	3.2%	-163.3	-163.0	0.2%
Staff costs	-137.5	-121.2	13.5%	-143.4	-127.3	12.6%	-135.6	-119.3	13.7%	-149.0	-146.7	1.5%	-565.5	-514.6	9.9%
Other operating expenses	-463.4	-417.6	11.0%	-315.9	-308.5	2.4%	-330.4	-351.2	-5.9%	-379.8	-335.9	13.1%	-1,489.5	-1,413.1	5.4%
Write-off of financial assets	-5.8	-7.8	26.5%	-5.6	0.0	N/A	0.0	-9.1	-100.5%	-13.0	-0.5	2,269.7%	-24.3	-17.4	39.5%
Losses, impairment and provisions for commercial operations	-10.3	-1.0	892.6%	-6.6	-5.9	11.9%	-1.7	-1.6	5.8%	-2.4	-10.9	-77.9%	-20.9	-19.3	8.5%
Depreciation and amortisation	-198.7	-195.8	1.5%	-202.4	-197.9	2.3%	-202.8	-199.7	1.5%	-217.3	-201.8	7.7%	-821.2	-795.2	3.3%
Gain or loss on disposals of fixed assets, Impairments and Other profit/(loss) – net	-0.7	-31.4	-30.7%	6.4	4.1	-89.1%	5.2	-58.8	-110.2%	133.5	54.9	143.0%	144.4	-31.2	-563.3%
EBITDA Consolidated profit/(loss) for the period	368.6 133.6	145.6 -41.7	153.2% 420.5%	801.7 474.1	637.4 319.2	25.8 48.5%	943.3 548.5	739.2 392.3	27.6% 39.8%	909.0 494.9	556.7 236.6	63.3% 109.2%	3,022.6 1,645.1	2,078.9 906.3	45.4% 81.5%

\* Re-presented figures.

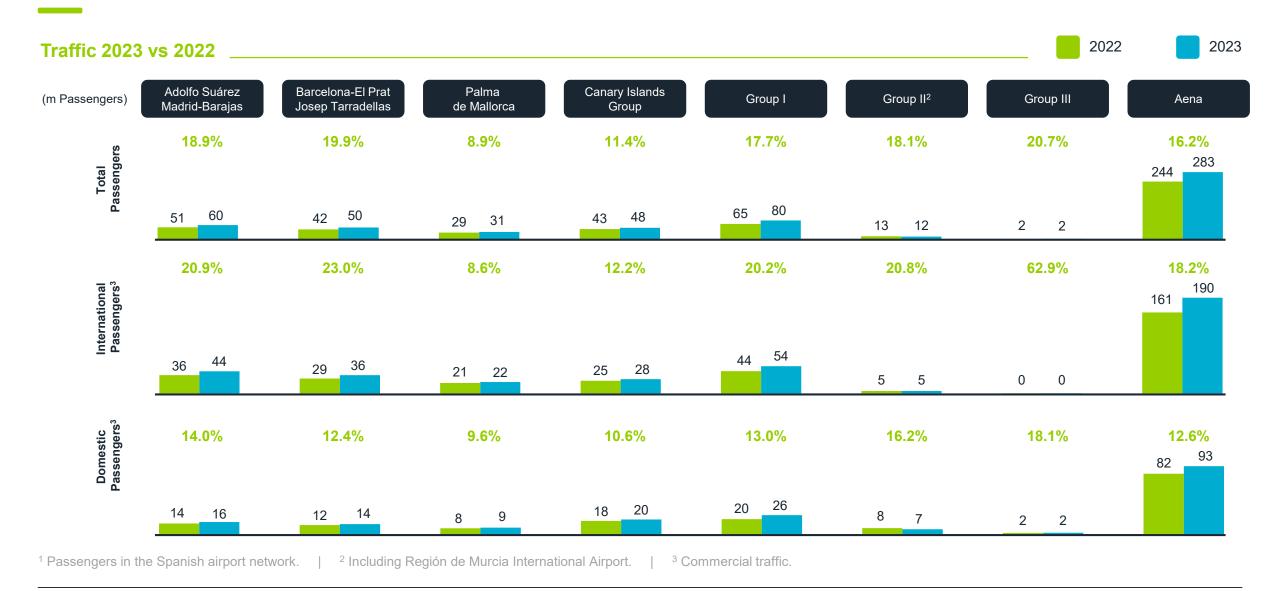
<sup>1</sup> Total passengers in the Spanish airport network, London Luton and the six airports of Northeast Brazil Airport Group. | <sup>2</sup> Net adjustment among segments.

### Appendix. Other financial information. Statement of financial position

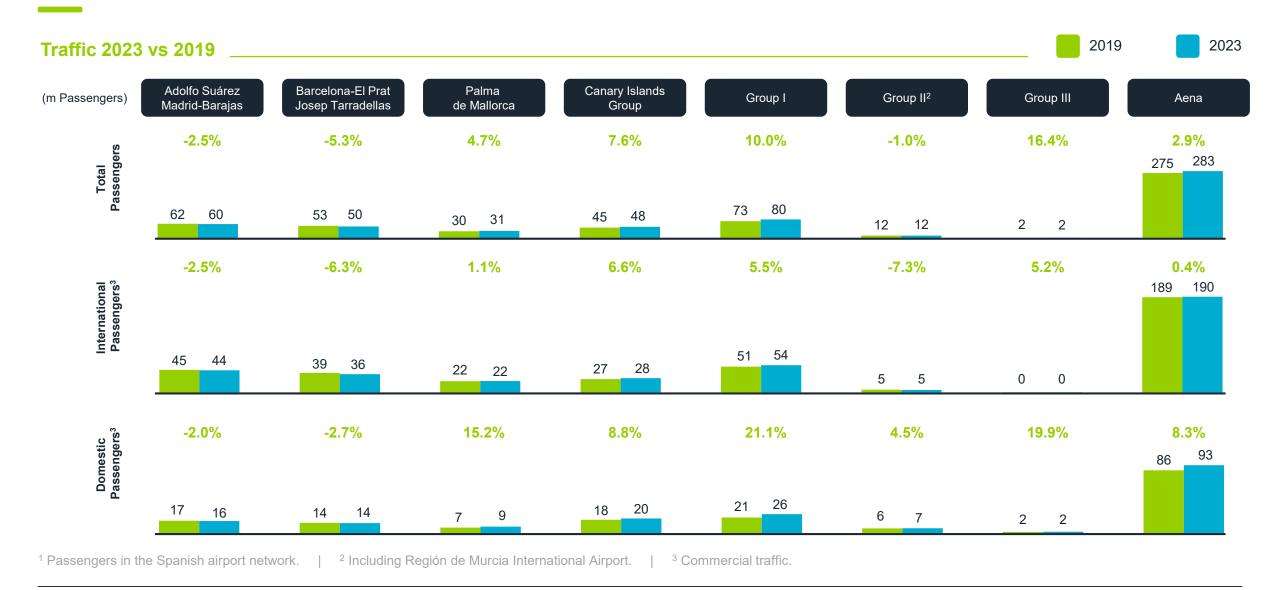
million €	2023	2022
Property, plant and equipment	11,984.3	12,096.2
Intangible assets	1,723.1	806.7
Real estate investments	135.0	133.9
Right-of-use assets	58.4	29.1
Investments in affiliates	68.4	72.7
Other non-current assets	206.1	425.5
Non-current assets	14,175.3	13,564.1
Inventories	6.0	6.5
Trade and other receivables	979.0	673.5
Derivative financial instruments	32.8	31.5
Derivative infancial instruments	32.0	01.0
Cash and cash equivalents	2,363.1	1,573.5

million €	2023	2022
Share capital	1,500.0	1,500.0
Share premium	1,100.9	1,100.9
Retained earnings/(losses)	5,104.3	4,190.5
Other reserves	-77.9	-73.7
Non-controlling interests	-69.2	-75.1
Total equity	7,558.1	6,642.5
Financial debt	6,813.7	7,158.0
Provisions for other liabilities and expenses	101.6	66.7
Grants	342.1	364.6
Other non-current liabilities	79.4	71.3
Non-current liabilities	7,336.8	7,660.7
Financial debt	1,771.8	658.4
Provisions for other liabilities and expenses	25.7	55.5
Grants	29.5	31.1
Other current liabilities	834.3	801.0
Current liabilities	2,661.3	1,546.1
Total liabilities	9,998.1	9,206.7
Total equity and liabilities	17,556.2	15,849.2

### Appendix. Passenger data by airport groups<sup>1</sup>

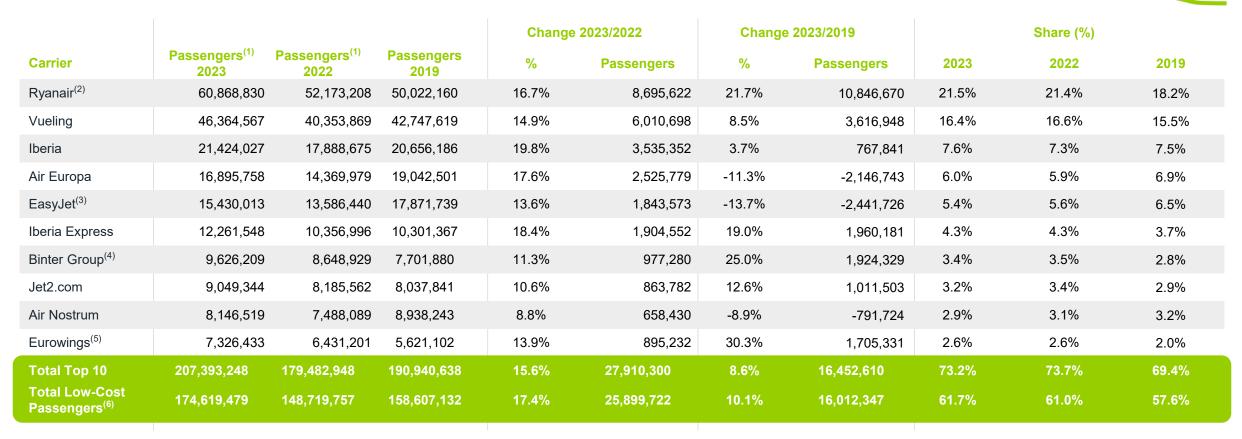


### Appendix. Passenger data by airport groups<sup>1</sup>



### **Appendix. Traffic information**

### Traffic by airline (top 10)



<sup>1</sup> Total passengers in the Spanish airport network. Provisional 2023 data pending final publication.

<sup>2</sup> Including Ryanair Ltd., Ryanair Sun, S.A. and Ryanair UK Limited.

<sup>3</sup> Including EasyJet Switzerland, S.A., EasyJet Airline Co. Ltd. and EasyJet Europe Airline GMBH.

<sup>4</sup> Including Binter Canarias, Naysa and Canarias Airlines.

<sup>5</sup> Including Eurowings AG, Nurnberg; Germanwings Gmbh and EW Discover GMBH.

<sup>6</sup> Including low-cost airline traffic on regular flights.

### **Appendix. Traffic information**

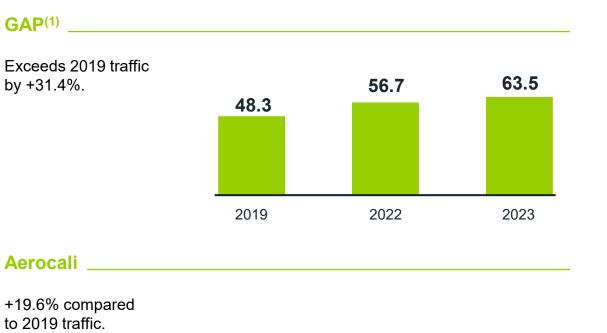
#### **Traffic by origin/destination** (top 15)

				Change 2023/2022		Change 2023/2019		Share (%)		
Country	Passengers <sup>(1)</sup> 2023	Passengers 2022	Passengers 2019	%	Passengers	%	Passengers	2023	2022	2019
Spain	93,016,342	82,675,848	85,934,937	12.5%	10,340,494	8.2%	7,081,405	32.8%	33.9%	31.2%
United Kingdom	42,854,562	37,097,543	44,884,010	15.5%	5,757,019	-4.5%	-2,029,448	15.1%	15.2%	16.3%
Germany	26,631,347	23,923,303	29,121,567	11.3%	2,708,044	-8.6%	-2,490,220	9.4%	9.8%	10.6%
Italy	17,994,433	14,243,994	16,278,075	26.3%	3,750,439	10.5%	1,716,358	6.4%	5.8%	5.9%
France	14,860,633	13,184,201	14,039,925	12.7%	1,676,432	5.8%	820,708	5.2%	5.4%	5.1%
Netherlands	9,375,223	8,432,170	8,809,363	11.2%	943,053	6.4%	565,860	3.3%	3.5%	3.2%
Portugal	6,969,606	5,392,033	5,654,353	29.3%	1,577,573	23.3%	1,315,253	2.5%	2.2%	2.1%
Switzerland	6,546,747	5,634,785	6,403,565	16.2%	911,962	2.2%	143,182	2.3%	2.3%	2.3%
Belgium	6,133,536	5,630,091	6,272,783	8.9%	503,445	-2.2%	-139,247	2.2%	2.3%	2.3%
Ireland	5,484,694	4,567,069	4,672,240	20.1%	917,625	17.4%	812,454	1.9%	1.9%	1.7%
United States	4,660,424	3,911,405	4,990,749	19.1%	749,019	-6.6%	-330,325	1.6%	1.6%	1.8%
Poland	3,600,433	2,420,019	2,325,744	48.8%	1,180,414	54.8%	1,274,689	1.3%	1.0%	0.8%
Morocco	3,440,818	2,544,268	2,365,322	35.2%	896,550	45.5%	1,075,496	1.2%	1.0%	0.9%
Denmark	3,302,977	3,023,231	3,121,892	9.3%	279,746	5.8%	181,085	1.2%	1.2%	1.1%
Sweden	3,127,025	2,662,062	3,687,572	17.5%	464,963	-15.2%	-560,547	1.1%	1.1%	1.3%
Total Top 15	247,998,800	215,342,022	238,562,097	15.2%	32,656,778	4.0%	9,436,703	87.6%	88.4%	86.7%
Total other markets	35,196,599	28,351,667	36,685,290	24.1%	6,844,932	-4.1%	-1,488,691	12.4%	11.6%	13.3%
Total	283,195,399	243,693,689	275,247,387	16.2%	39,501,710	2.9%	7,948,012	100%	100%	100%

<sup>1</sup> Total passengers in the Spanish airport network. Provisional 2023 data pending final publication.

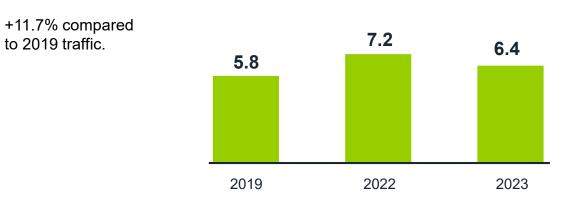
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### Appendix: Other shareholdings: Trend in passenger traffic (m)





#### SACSA \_\_\_\_\_



<sup>1</sup> Includes traffic at Sangster International Airport in Montego Bay and Kingston Airport (Jamaica).

### **Appendix. Alternative Performance Measures**

In addition to the financial information prepared under the International Financial Reporting Standards adopted by the European Union (IFRS-EU), the reported financial information includes certain alternative performance measures (APM) in order to comply with the guidelines on alternative performance measures published by the European Securities and Markets Authority (ESMA) on 5 October 2015, as well as non-IFRS-EU measures.

The performance measures included in this section rated as APM and non-IFRS-EU measures have been calculated using Aena's financial information but are not defined or detailed in the applicable financial reporting framework.

These APM and non-IFRS-EU measures have been used to plan, control and assess the Group's performance. We believe that these APM and non-IFRS measures are useful for management and investors as they facilitate the comparison of operating performance and financial position between periods. Although it is considered that these APM and non-IFRS-EU measures allow a better assessment of the evolution of the Group's businesses, this information should be considered only as additional information, and in no case does it replace the financial information prepared according to the IFRS. Moreover, the way in which the Aena Group defines and calculates these APM and non-IFRS-EU measures may differ from the way in which they are calculated by other companies that use similar measures and, therefore, may not be comparable.

The APM and non-IFRS measures used in this document can be categorised as follows:

#### 1. Operating performance measures

• **EBITDA or reported EBITDA:** EBITDA (Earnings Before Interest, Tax, Depreciation and Amortisation) is an indicator that measures the company's operating margin before deducting financial earnings, income tax and amortisations/depreciations. This is calculated as operating earnings plus depreciation and amortisation. By disregarding the financial and tax figures, as well as

amortisation and depreciation accounting expenses that do not entail cash outflow, it is used by Management to assess the operating profit of the company and its business segments over time, allowing them to be compared with other companies in the sector.

In the note relating to the financial information by business segment of the annual report, it is indicated that the Chairman and Chief Executive Officer assesses the performance of the operating segments based on EBITDA.

- Adjusted EBITDA: The adjusted EBITDA is calculated as EBITDA + Fixed asset impairments + earnings from fixed asset disposals. The reconciliation of both EBITDA and adjusted EBITDA with the consolidated earnings also appears in the note relating to financial information by business segment in the annual report.
- **EBITDA margin:** The EBITDA Margin is calculated as the quotient of EBITDA over total revenue and is used to measure the profitability of the company and its business lines.
- **EBIT margin:** The EBIT Margin is calculated as the quotient of EBIT over total revenue. EBIT (Earnings Before Interest and Taxes) is an indicator that measures the company's operating margin before deducting financial earnings and income tax. It is used to measure the company's profitability.
- **OPEX:** This is calculated as the sum of Supplies, Staff Costs and Other Operating Expenses and is used to manage operating or running expenses.

### **Appendix. Alternative Performance Measures**

#### 2. Measures of the financial position

• **Net Debt:** The Net Debt is the main APM used by Management to measure the Company's level of indebtedness.

It is calculated as the total 'Financial Debt' (Non-current Financial Debt + Current Financial Debt) that appears in the Consolidated Statement of Financial Position (See Note 10 of these Condensed Consolidated Financial Statements) less the 'Cash and cash equivalents' that also appear in said Statement of Financial Position.

The definition of the terms included in the calculation is as follows:

Financial Debt: this means all financial debt with a financial cost as a result of:

- a. loans, credits and commercial discounts;
- b. any amount due for bonds, obligations, notes, debts and, in general, similar instruments;
- c. any amount due for rental or leasing which, according to the applicable accounting regulations, should be treated as financial debt;
- d. financial guarantees assumed by AENA that cover part or all of a debt, excluding those guarantees related to debts of consolidated companies; and
- e. any amount received by virtue of any other kind of agreement that has the effect of commercial financing and which, according to the applicable accounting regulations, should be treated as financial debt.

Cash and cash equivalents: Definition contained on p. 7 of IAS 7 'Cash flow statement'.

- Net Financial Debt/EBITDA Ratio: It is calculated as the quotient of the Net Financial Debt divided by the EBITDA for each calculation period. In the event that the calculation period is less than the annual period, the EBITDA of the last 12 months will be taken.
- The Group monitors capital structure based on this debt ratio.

The numerical reconciliation of these APMs has been included in the corresponding section of the Consolidated Management Report.

Thank you





**Towards Sustainable Development** 

Social Development

Economic Development Environmental

Sustainability

Company committed to the United Nations Sustainable Development Goals (SDGs)

