Canary Islands

Aena Spanish Airports
(excluding MCV, QSA, SBO exclusive for GA)
Contents

| Highlights |

| Valencia Airport |

| Traffic statistics |
| Route maps |
| New routes and new airlines |
| Passenger profile |
| Operational data |
| Infrastructures & facilities |
| Quality, environment & awards |

| Our commitment with the sustainability |

| Incentives & marketing support |
Highlights 2019

Valencia

- **Pax**: 8,5M
  - % Var. previous year: 9,9%

- **Ops**: 77,7K
  - % Var. previous year: 2,5%

- **Cargo**: 14,5M
  - % Var. previous year: 0,1%

Source:
Aena. Provisional non-audited data 2019 (round trip)
## Highlights 2019

<table>
<thead>
<tr>
<th>Country</th>
<th>Avg. pax / week</th>
<th>Avg. ops / week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valencia</td>
<td>164,2K</td>
<td>1,494</td>
</tr>
</tbody>
</table>

### Destinations

- **24** Countries

- **88** Domestic
- **85** International

### Airlines

- **28** Low cost

### Routes

- **119** Total

### Pax profile

- **26%** business
  - **67%** Resident
- **36%** VLC apt. province
- **20%** rest of Spain
- **44%** foreign

### Info

- **H24 airport**
  - Ops. dep: 20
  - Ops. arr: 20
  - Total ops: 34

### Sources:

* + 5,000 pax/year. Aena. Provisional non-audited data 2019 (round trip)

Aena surveys, INE (last available data) and Google maps
Traffic statistics 2019

Annual traffic evolution

13.2% CAGR

Monthly traffic evolution

Source:
Aena. Provisional non-audited data 2019 (round trip)
Traffic statistics 2019

Traffic distribution

International

74%

6,3M international pax
10,6% var. previous year

Domestic

26%

2,2M domestic pax
7,9% var. previous year

Main countries *

Spain
2,24M
26%

Italy
1,33M
16%

United Kingdom
0,81M
10%

Germany
0,80M
9%

France
0,76M
9%

Source:
* + 5,000 pax/year. Aena. Provisional non-audited data 2019 (round trip)
Traffic statistics 2019

Main destinations

Source:
* + 5,000 pax/year. Aena. Provisional non-audited data 2019 (round trip)
## Traffic statistics 2019

### Main airlines *

<table>
<thead>
<tr>
<th>Airline</th>
<th>Pax</th>
<th>% Var.</th>
<th>Share</th>
<th>Routes *</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ryanair</td>
<td>3.217.365</td>
<td>8 %</td>
<td>38 %</td>
<td>50</td>
</tr>
<tr>
<td>Vueling</td>
<td>1.056.374</td>
<td>29 %</td>
<td>12 %</td>
<td>17</td>
</tr>
<tr>
<td>Air Nostrum</td>
<td>687.007</td>
<td>-2 %</td>
<td>8 %</td>
<td>11</td>
</tr>
<tr>
<td>Air Europa</td>
<td>615.539</td>
<td>8 %</td>
<td>7 %</td>
<td>4</td>
</tr>
<tr>
<td>Lufthansa</td>
<td>385.924</td>
<td>5 %</td>
<td>5 %</td>
<td>2</td>
</tr>
<tr>
<td>Transavia</td>
<td>362.426</td>
<td>8 %</td>
<td>4 %</td>
<td>3</td>
</tr>
<tr>
<td>easyJet</td>
<td>360.514</td>
<td>3 %</td>
<td>4 %</td>
<td>4</td>
</tr>
<tr>
<td>Swiss</td>
<td>272.900</td>
<td>-2 %</td>
<td>3 %</td>
<td>2</td>
</tr>
<tr>
<td>Wizz Air</td>
<td>255.918</td>
<td>27 %</td>
<td>3 %</td>
<td>5</td>
</tr>
<tr>
<td>KLM</td>
<td>143.715</td>
<td>-12 %</td>
<td>2 %</td>
<td>1</td>
</tr>
</tbody>
</table>

### Airlines

- **28**
- **Lowcost**
  - 67%
- **Charter**
  - 1%

### Source:

* + 5,000 pax/year. Aena. Provisional non-audited data 2019 (round trip)
Pax: 2,2M
Share: 26,2 %
Destinations: 18
Routes: 34

Source:
Aena. Provisional non-audited data 2019 (round trip)
Destination: airport pair. Route is destination by airline

Destination: +5,000 pax/year
New destination: +5,000 pax and -1,000 pax previous year
### Route map · Europe · 2019

**Pax**
- 6,1M

**Share**
- 71.8%

**Destinations**
- 65

**Routes**
- 80

<table>
<thead>
<tr>
<th>Top countries</th>
<th>Destinations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Italy</td>
<td>14</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>9</td>
</tr>
<tr>
<td>France</td>
<td>8</td>
</tr>
<tr>
<td>Germany</td>
<td>8</td>
</tr>
<tr>
<td>Netherlands</td>
<td>3</td>
</tr>
</tbody>
</table>

**Source:**
Aena. Provisional non-audited data 2019 (round trip)
Destination: airport pair. Route is destination by airline

Destination: +5,000 pax/year
New destination: +5,000 pax and -1,000 pax previous year
Route map · Africa · 2019

- Pax: 173K
- Share: 2.0%
- Destinations: 5
- Routes: 5

Top countries & Destinations:

<table>
<thead>
<tr>
<th>Country</th>
<th>Destinations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Morocco</td>
<td>4</td>
</tr>
<tr>
<td>Algeria</td>
<td>1</td>
</tr>
</tbody>
</table>

Source:
Aena. Provisional non-audited data 2019 (round trip)
Destination: airport pair. Route is destination by airline

Destination: +5,000 pax/year
New destination: +5,000 pax and -1,000 pax previous year
# New routes and airlines · 2019

## 12 new routes

<table>
<thead>
<tr>
<th>Airline</th>
<th>Routes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aegean</td>
<td>Athens (ATH)</td>
</tr>
<tr>
<td>vueling</td>
<td>Catania (CTA)</td>
</tr>
<tr>
<td>Ryanair</td>
<td>Kiev (KBP)</td>
</tr>
<tr>
<td>British Airways</td>
<td>London (LHR)</td>
</tr>
<tr>
<td>Volotea</td>
<td>Lyon (LYS)</td>
</tr>
</tbody>
</table>

### New airline 2019
- Aegean

### New airline 2020
- Air France

Source:
Aena. Provisional non-audited data 2019 (round trip)

New route and airline: +5,000 pax and -1,000 pax previous year
Passenger profile

Gender

- 55% Man
- 45% Woman

Age

- <15: 5%
- 15-29: 24%
- 30-49: 43%
- 50-64: 19%
- >64: 9%

Reason for travelling

- 26% Business
- 47% Holidays
- 22% VFR
- 6% Other

Residence

- 36% VLC apt. province
- 20% Rest of Spain
- 44% Foreign

Nationality

- 52% Spain
- 48% Foreign

Source:
Aena surveys EMMA 2019 (sample=3,469)
# Operational data

**Valencia**

Capacity **10.5 M passenger**

### Summer 20

<table>
<thead>
<tr>
<th>Terminal capacity</th>
<th>Pax/H</th>
<th>Arrivals</th>
<th>Departures</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>3,600</td>
<td>1,800</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1,200 Non Sch</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>600 Non EU</td>
<td></td>
</tr>
<tr>
<td>Ope/H</td>
<td>6 Non EU</td>
<td></td>
<td>15 Non Sch</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Runway capacity</th>
<th>Arrivals</th>
<th>Departures</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>20</td>
<td>20</td>
<td>34</td>
</tr>
</tbody>
</table>

⇒ **Commercial aviation parking stands: 75**

⇒ **Air bridges: 6**

- 6 A-321
- 19 B-737-800
- 1 B-747-800
- 5 B-757-200
- 4 B-767-300
- 1 A-330-300
- 16 General aviation

⇒ **Code OACI: LEVC**

⇒ **Code IATA: VLC**

⇒ **Altitude (reference point): 73 m**

⇒ **Reference temperature: 31 ºC**

⇒ **Service timetable (UTC): H-24**

⇒ **Fire category: 7 (8/9 exceptionally)**

### Runway:

⇒ **12/30 (3,215x45 m)**
## Infrastructures & facilities

<table>
<thead>
<tr>
<th>Terminal building</th>
<th>1 Runway CAT I</th>
<th>62 Check-in counters</th>
<th>1 (619 m²) VIP lounge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Security personnel</td>
<td>22 Boarding gates</td>
<td>75 Parking places 6 Boarding airbridges</td>
<td>7 (2,002 m²) Restaurants and cafeterias</td>
</tr>
<tr>
<td>H-24</td>
<td>11 Baggage reclaim carousel</td>
<td>3,282 Parking offer</td>
<td>7 (1,177 m²) Shops and duty free</td>
</tr>
</tbody>
</table>

### Amenities
- Wifi area
- Passengers info
- Luggage trolleys
- Car hire
- Tax refunds
- Banking services
- Meet & Assist
- Vending machines
- Lost and Found
- Luggage services
- Accessibility for PMR
- Special needs passengers
- Medical care
- Families
- Fast lane
The airport is focused on having the best image possible. Valencia Airport quality and environment certifications are: ISO 14001 and ISO 9001.

Valencia Airport was certified by the Spanish Aviation Agency (AESA), according to EU 139/2014 regulation.

Many private companies have rewarded the airport’s work:

- Valencia airport received an award for the maintenance of AENOR certification in environmental management systems and quality in 2011.
- Valencia airport received the ARI Award, granted by the specialized magazine Avion Revue Internacional, in the category of best airport of 2019, which recognized the excellence in the aeronautical sector, the well done work and the search of the steady improvement.

As part of the environmental initiatives that Valencia Airport is implementing, it has acquired new electric vehicles as well as photovoltaic modules and has implemented efficient energetic actions focused on reduction of CO₂ emissions.

Yearly quality surveys for airlines and passengers are carried out in order to monitor their perception of the airport services.
Our commitment with the sustainability

AENA and the Sustainable development Goals

- We guarantee sustainable consumption modalities
- We generate a sustainable economic growth
- We promote diversity and social inclusion
- We strengthen partnerships to achieve sustainable goals
- We protect the environment and fight against climate change

FTSE4Good Index. Aena has satisfied the requirements of FTSE4Good to become a constituent of the FTSE4Good Index Series.

UN Global Compact. Aena is a company-member of the Global Compact Network and is committed to its ten principles since 2017.

Carbon Disclosure Project (CDP). Aena has achieved an A rating, the maximum score in 2019, above the average in its sector.

More significant projects

Renewable energy
- Photovoltaic plan
- 100% purchase electricity through renewable energy guarantees or origin

Sustainable mobility
- Charging points for electric vehicles
- Eco-cars fleet plan

Boosting SAF
- Collaborative projects with partners to produce and boost the use of Sustainable Aviation Fuel

Towards Sustainable Development
Incentives & marketing support

- **Incentives and discounts**
  - A very diverse programme of rate incentives for airlines

- **Business opportunities**

- **Marketing Support**
  - Marketing campaigns to promote new routes

Valencia
Thank you for your attention

Airport Marketing Team
airlinebox@aena.es