Zaragoza Airport
2018
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Zaragoza Airport

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Operational data
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Quality, environment & awards

Incentives & marketing support
Highlights 2018

Zaragoza

- Pax: 489,1K
  - % Var. previous year: 11,6%

- Ops: 8,991
  - % Var. previous year: 12,9%

- Cargo: 166,8M
  - % Var. previous year: 17,3%

Source:
Aena. Provisional non-audited data 2018 (round trip)
Highlights 2018

**Zaragoza**

Avg. pax / week: 9,4K
Avg. ops / week: 173

- **Countries**: 7
- **Destinations**: 14
- **Airlines**: 7
- **Low cost Airlines**: 4 (85%)
- **Routes**: 18
  - Domestic: 10
  - International: 8

**Pax profile**
- 60% holidays
  - Residence
  - 53% ZAZ apt. province
  - 25% rest of Spain
  - 23% foreign

**Info**
- Runway cap.
  - Ops. dep: 8
  - Ops. arr: 8
  - Total ops: 14

**Sources:**
* + 5,000 pax/year. Aena. Provisional non-audited data 2018 (round trip)
Aena surveys
Traffic statistics 2018

Annual traffic evolution

<table>
<thead>
<tr>
<th>Year</th>
<th>Pax</th>
<th>% Var. pax</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>0.5M</td>
<td>-17.0%</td>
</tr>
<tr>
<td>2014</td>
<td>0.4M</td>
<td>-8.5%</td>
</tr>
<tr>
<td>2015</td>
<td>0.4M</td>
<td>1.3%</td>
</tr>
<tr>
<td>2016</td>
<td>0.4M</td>
<td>-1.0%</td>
</tr>
<tr>
<td>2017</td>
<td>0.4M</td>
<td>4.4%</td>
</tr>
<tr>
<td>2018</td>
<td>0.5M</td>
<td>11.6%</td>
</tr>
</tbody>
</table>

Monthly traffic evolution

<table>
<thead>
<tr>
<th>Month</th>
<th>Pax</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>27K</td>
</tr>
<tr>
<td>2</td>
<td>26K</td>
</tr>
<tr>
<td>3</td>
<td>35K</td>
</tr>
<tr>
<td>4</td>
<td>40K</td>
</tr>
<tr>
<td>5</td>
<td>35K</td>
</tr>
<tr>
<td>6</td>
<td>48K</td>
</tr>
<tr>
<td>7</td>
<td>62K</td>
</tr>
<tr>
<td>8</td>
<td>64K</td>
</tr>
<tr>
<td>9</td>
<td>53K</td>
</tr>
<tr>
<td>10</td>
<td>37K</td>
</tr>
<tr>
<td>11</td>
<td>28K</td>
</tr>
<tr>
<td>12</td>
<td>34K</td>
</tr>
</tbody>
</table>

Source: Aena. Provisional non-audited data 2018 (round trip)
Traffic statistics 2018

Traffic distribution

International

- Total countries: 6
- 67%
- 326.3K international pax
- 5.9% var. previous year

Domestic

- 33%
- 162.8K domestic pax
- 24.8% var. previous year

Main countries

<table>
<thead>
<tr>
<th>Country</th>
<th>Pax</th>
<th>Market Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spain</td>
<td>163K</td>
<td>33%</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>88K</td>
<td>18%</td>
</tr>
<tr>
<td>Romania</td>
<td>86K</td>
<td>18%</td>
</tr>
<tr>
<td>Italy</td>
<td>70K</td>
<td>14%</td>
</tr>
<tr>
<td>Belgium</td>
<td>35K</td>
<td>7%</td>
</tr>
</tbody>
</table>

Source:

* + 5,000 pax/year. Aena. Provisional non-audited data 2018 (round trip)
Traffic statistics 2018

Main destinations *

London STN 18 % 88K
P. Mallorca 17 % 83K
Milan BGY 13 % 62K
Cluj 9 % 43K
Bucharest OTP 9 % 43K
Brussels CRL 7 % 35K
Paris BVA 4 % 21K
Ibiza 4 % 20K
Tenerife Sur 4 % 19K
Menorca 3 % 16K

Source:
* + 5,000 pax/year. Aena. Provisional non-audited data 2018 (round trip)
### Traffic statistics 2018

**Main airlines**

- **Ryanair**
  - Domestic: 23K
  - International: 205K
- **Wizz Air**
  - Pax: 86K
- **Vueling**
  - Pax: 57K
- **Air Europa**
  - Pax: 47K
- **Volotea**
  - Domestic: 28K
  - International: 15K
- **Air Nostrum**
  - Pax: 7.275
- **Enter Air**
  - Pax: 5.457

**Traffic statistics 2018**

<table>
<thead>
<tr>
<th>Airline</th>
<th>Pax</th>
<th>% Var.</th>
<th>Share</th>
<th>Routes *</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ryanair</td>
<td>227.744</td>
<td>10 %</td>
<td>47 %</td>
<td>6</td>
</tr>
<tr>
<td>Wizz Air</td>
<td>85.701</td>
<td>2 %</td>
<td>18 %</td>
<td>2</td>
</tr>
<tr>
<td>Vueling</td>
<td>56.529</td>
<td>62 %</td>
<td>12 %</td>
<td>3</td>
</tr>
<tr>
<td>Air Europa</td>
<td>48.486</td>
<td>11 %</td>
<td>10 %</td>
<td>2</td>
</tr>
<tr>
<td>Volotea</td>
<td>42.895</td>
<td>65 %</td>
<td>9 %</td>
<td>5</td>
</tr>
<tr>
<td>Air Nostrum</td>
<td>7.275</td>
<td>7.983 %</td>
<td>1 %</td>
<td></td>
</tr>
<tr>
<td>Enter Air</td>
<td>5.457</td>
<td>225 %</td>
<td>1 %</td>
<td></td>
</tr>
</tbody>
</table>

**Source:**
* + 5,000 pax/year. Aena. Provisional non-audited data 2018 (round trip)
Source:
Aena. Provisional non-audited data 2018 (round trip)
Destination: airport pair. Route is destination by airline
Pax
324,4K

Share
66%

Destinations
8

Routes
8

Top countries

<table>
<thead>
<tr>
<th>Country</th>
<th>Destinations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Italy</td>
<td>2</td>
</tr>
<tr>
<td>Romania</td>
<td>2</td>
</tr>
<tr>
<td>Belgium</td>
<td>1</td>
</tr>
<tr>
<td>France</td>
<td>1</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>1</td>
</tr>
</tbody>
</table>

Source:
Aena. Provisional non-audited data 2018 (round trip)
Destination: airport pair. Route is destination by airline

Destination: +5,000 pax/year
New destination: +5,000 pax and -1,000 pax previous year
New routes and airlines

New Routes

- PALMA DE MALLORCA / LANZAROTE
- IBIZA
- MÚNICH / VENECIA

New Airlines 2018

Source:
Aena. Provisional non-audited data 2018 (round trip)

New route and airline: +5,000 pax and -1,000 pax previous year
Passenger profile

Gender:
- 54% Man
- 46% Woman

Age:
- <15: 19%
- 15-29: 24%
- 30-49: 41%
- 50-64: 14%
- >64: 3%

Reason for travelling:
- Business: 11%
- Holidays: 60%
- VFR: 24%
- Other: 5%

Residence:
- 53% ZAZ apt. province
- 25% Rest of Spain
- 23% Foreign

Nationality:
- 63% Spain
- 37% Foreign

Source:
Aena surveys EMMA 2018 (sample=1,090)
### Operational data

#### Zaragoza

**Capacity 2 M passenger**

#### Summer 19

<table>
<thead>
<tr>
<th>Terminal capacity</th>
<th>Pax/H</th>
<th>Arrivals</th>
<th>Departures</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>975</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>270 EU Non Sch+Non UE</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Runway capacity</th>
<th>Arrivals</th>
<th>Departures</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>8</td>
<td>8</td>
<td>8</td>
<td>14</td>
</tr>
</tbody>
</table>

- **Commercial aviation parking stands: 14**
  - 1: B-747-800
  - 3: A-300
  - 4: B-747-400
  - 6: B-737-800
  - 8: General aviation

- Altitude (reference point): 263 m.
- Reference temperature: 32°C.
- Service timetable (UTC): H-24 all year for cargo aircraft
  - S 04:45-21:00
  - W 05:45-22:00
- Fire category: 7

#### Runways:
- 12R/30L (3,718 x 45 m.)
- 12L/30R (3,032 x 45 m.)
Infraestructures & facilities

Zaragoza

Terminal building

Security personnel

S: 04:45-21:00
W: 05:45-22:00

2 Runways
CAT II/III

6 Boarding gates

2 (572 m²)
Restaurants and cafeterias

2 (128 m²)
Shops and duty free

11 Parking places

Check-in counters

1,246 Parking offer

15 Check-in counters

3 Baggage reclaim carousel

Wifi area

Passengers info

Luggage trolleys

Car hire

Banking services

Lost and Found

Luggage services

Accessibility for PMR

Special needs passengers

Families
Quality, environment & awards

The airport is focused on having the best image possible. Zaragoza Airport quality, environment and energy management systems certifications are: ISO 14001, ISO 9001 and ISO 50001.

Zaragoza Airport was named Best Airport by Size and Region (under 2 million passenger in Europe), at the ASQ (Airport Service Quality) awards given by the Airports Council International (ACI) in 2018.

Yearly quality surveys for airlines and passengers are carried out in order to monitor their perception of the airport services.
Incentives & marketing support

- **Incentives and discounts**
  - A very diverse programme of rate incentives for airlines

- **Business opportunities**

- **Marketing Support**
  - Marketing campaigns to promote new routes

Zaragoza
Thank you for your attention

Airport Marketing Team
airlinebox@aena.es
+34 91 655 09 81